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Introduction to Finance and Accounts Notes, First Edition

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Introduction to Finance & Accounting

- Capital : Source of money which is being taken up.
- Investors : Someone who invests
 - ↳ can be me
 - ↳ can be others who I call to invest.
- Form of Business Organization
 - ↳ ① Sole Proprietorship
 - ↳ Invest on own capital
 - ↳ ② Partnership
 - ↳ Capital comes from 2 or more

Debt Financing
Irrespective of whatever I earn in my business, the investor gets a fixed amount / %age of my funds

Equity
Investor gets equal partnership in Profit & Loss.

Idea : If I'm sure my organizⁿ will be profitable, I'll prefer Debt Financing.
Reason : why to share profit with others !

Corporations :
↳ Public limited company.

an obligation which
is being created
TO PAY BACK!

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- * LLC : Limited liability Corpⁿ
 - ↳ deals with : Stock Capital
 - ↳ listing company on stock exchange ✓
- Sole Proprietorship : Its UNLIMITED Liability Corpⁿ
 - (& Partnership)
- Growth Rate : Sole Proprietorship < Partnership < LLC.
(probable) ↳ Reason : more people to invest, more amount of care can be taken
- Registered capital
 - ↳ I declare the amount of money that I'll invest in my LLC.
 - ↳ ** In LLC, the liability \$ comes ONLY to my registered capital.

ACCOUNTING

Balance Sheet

Income Statement
(or Profit & Loss Statement)

Cash Flow Statement

Retained earnings statement
(if prepared by others
owner's equity)

* Why do we need balance sheet?

- Mainly see investors to tell them our performance so that they invest in us, we earn and grow.
(share price changes accordingly)
- Gives a snapshot of financial status of company

* Income Statement

- In short, it tells my company is at Profit or Loss

→ so, like Balance Sheet, shareholders keep a close look over it

* Cash Flow Statement :

Just to give an account of inflows & outflows of cash.

Activities :

① Financing

② Investing : where we try to acquire assets

③ Operating : comes in Income statement

→ where you buy sth & sell it.

* Synonymous terms:

ON ACCOUNT = CREDIT

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* Dividend :

Amount that is being earned by shareholders.
After the end of a financial year, shareholders have to be given returns on their investment.
The amount given to them is decided according to company's growth.

* Retained earnings :

Amount of money retained after paying dividends.

Note : It's not necessary to pay dividends after they are declared. If needed, the dividend amount can be invested back into the company, & that much share will be allocated to the investor loan will be on the company.

* DETAILS ON BALANCE SHEET

$$\bullet \text{Assets} = \text{Liabilities} + \text{Owner's Equity}$$

(if single proprietorship)
or Partnership

$$\bullet \text{Assets} = \text{Liabilities} + \text{Shareholder's Equity}$$

(if corporation)

* Assets OWN you OWE

* Note : Generally, credit is given in the company for 90 days.

* Cash : Most liquid asset

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* Assets

⇒ if I need money urgently, I can get anytime

Tangible

- Current assets
 - ↳ (1) Cash
 - ↳ (2) Inventory
 - (≡ raw material)
 - mainly kept in manufacturing & merchandising
 - Should be limited
(otherwise, wastage of space)
 - We get finished good by using it as its current asset
 - ↳ (3) Supplies

Intangible

- Copyrights
 - Patents
 - Good will

↳ i.e., suppose I have a shop at a ~~Porsche~~ area, the facilities are nearby etc. So, I have a good will for that kind of company.

- (3) Supplies
e.g. Stationery etc
- (4) Accounts receivable
 - The amount that we're supposed to take from others.
 - Mainly seen when we buy anything on credit. Then, we are supposed to pay the person.

→ If I'm not able to pay back the loan, it's called

Bad debt for bank/organis"

comes in expense & is removed from assets

comes in Income Statement

where
to #
Put

If Give anything on credit : Accounts Receivable
If Take anything on credit : Accounts Payable

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→ (5) Prepaid expense

e.g. we pay complete

college fee at once.

If we leave college

in between, how much

money will be returned

to us - will be seen in

it.

- Fixed assets

{ Properties (buildings, land ...)

 } Machinery

 } Gold

 → = LONG TERM assets

* Liabilities

- Accounts Payable

↳ when we BORROW from someone (anything), we
have an obligation to pay.)

↳ On asset side, it goes ACCOUNTS RECEIVABLE

- Note Payable.

↳ comes when we borrow ONLY from the banks.

↳ a note is signed

- Interest Payable

↳ Interest which we are supposed to pay on the
borrowed amount.

- Salaries/wages payable.

where
to #
Put

If Borrow from Banks

: Note Payable

If Borrow from everywhere else : Accounts Payable

* Note: EPS is Earning per Share
 * Shareholder \subset Investor

* Owner's / Shareholder's Equity

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Retained Earnings

CAPITAL

+

REVENUE

-

EXPENSES

- Dividend

amount invested

in different forms

- Bills

for start of business

based on organisn.

- Salaries

other income:

eg: fee is revenue

- Maintenance

Stock capital

for college,

- Supplies

(when share

Sale is Revenue

- Rent

- holders invest)

for merchandising,

Service, as Revenue

for servicing sector

eg: If I have been

paid in advance &

I provide service later

or I serve & I'm 2 Accounts

paid later

] Receivable

* Dividend is NOT an Expense.

It is a reduction in Owner's Equity.

* A/C = Account

- Q(A) ① XYZ copierⁿ has incorporated its off^{ns} in Jafza for a capital of AED 35,000 on July 1st, 2014.
- ② An equipment is being purchased worth AED 15,000 (on cash) on July 5th, 2014
- ③ Purchasing computers of AED 20K by paying 5k cash & remaining as on account (credit)
- ④ Purchase of inventory for 10K by paying 2K cash & rest credit
- ⑤ Take bank loan for 50K (assuming no interest charged)
- question continued later

* Denote $15000 \equiv 15K$

$-15000 \equiv -15K \equiv (15K)$

it's a corporation

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Assets

Liabilities

Shareholders' Equity

Cash + Equipment + Inventory Accounts + Note Capital + Revenue Expense

(1) + 35000 - A/c receivable Payable Payable + 35,000 AED

(2) - 15000 + 15K + Advt. Payable + Wage Payable

↳ reduction in cash by 15000

& addition of equipment
(in asset side) by 15000.

(3) (5K) + + 20K ; + 15R

4 - 2K + 10K, 1 + 8K
 $= -5000$ AED

(5) 50K + 50K

continued Q(A) (6) Payment of 7000 AED to the computer supplier only

(6) - 7K (7K)

(7) Inventory (purchased of 10K) is being sold to customer at 30K. 5K is taken initially & remaining will be taken later

(7) + 5K \rightarrow A/c receivable. + 30K
+ 25K \rightarrow i.e., due

(8) 750 AED is to be paid to Gulf news for the classified column in this month's newspaper,
(i.e., we advertised)

Note: there
may not be
anything (8)
on Asset
side

displaying Ad is
an expense

- 750

(9) AED 2000 is to be paid to the workers as their wages.

+2000

-2000

Balancing

61K + 70K + 68750 + 62250

$\rightarrow 35K + 30K$

- [expense]

= 65K - (750 + 2000)

Total 131K = 68750 + 62250.

131,000 AED = 131,000 AED

$\rightarrow 62250$
131000

Balanced

- Q.C.B) (1) Owners invest \$20K of capital in Acme Consulting
 (2) Equipment costing \$7K is purchased for \$5K and account payable of \$2K
 (3) Supplies inventory costing \$1K is bought for cash
 (4) Salaries of \$4500 are paid in cash
 (5) Revenues of \$10K are earned of which \$5K has been recovered in cash. The remaining \$5K is owed to the company by its customers.
 (6) Accounts payable of \$1.5K are paid in cash.
 (7) Customers pay \$1000 of the \$5K they owe to the company.

- (8) Rent expense of \$750 is paid in cash.
- (9) Utilities of \$500 are paid in cash.
- (10) A \$200 travel expense has been incurred but not yet paid.
- (11) Supplies inventory costing \$200 are consumed.

Solution

$$\text{Assets} = \text{Liabilities} + \text{Owner's Equity}$$

$$\text{Cash} + \text{Equipment} + \text{Inventory} + \text{A/c receivable} = \text{A/c payable} + \text{Capital} + \text{Revenue} - \text{Expense}$$

(1)	\$20K		20K
(2)	(5K)	+ 7K	2K
(3)	(1K)	+ 1K	
Inventory			
(4)	(4500)		- 4500
(5)	+ 5K	A/c receivable + 5K	+ 10K
(6)	- 1.5K		- 1.5K
(7)	+ 1K	cash paid by customers (out of 5K) - 1K	
(8)	(750)		- 750
* (9)	- 500	utility cost are expenses	- 500
(10)		200	- 200
* (11)	- 200	supplies inventory consumed	- 200

$$\begin{array}{r}
 26000 \\
 -1450 \\
 \hline
 24550
 \end{array}
 \quad
 \begin{array}{r}
 25800 \\
 -1150 \\
 \hline
 23850
 \end{array}$$

Assets = Liabilities + Owner's Equity.

Total \$24550 + \$700 + \$23850.

$$\Rightarrow \$24550 = \$24550$$

Balanced =

$$\begin{array}{r}
 23850 \\
 +700 \\
 \hline
 24550
 \end{array}$$

Q. (B) Continued..

Prepared an Income Statement at the end of the month:

Idea: Don't do anything with capital
Calculate Revenue - Expenses.

So, we have :-

$$\text{Revenue} = \$10K$$

$$\text{Expense} = 4500 + 750 + 500 + 200 + 200$$

$$\text{So, Revenue} - \text{Expense} = \$3850$$

↳ Income

Note: Tax & Declaration of dividend will come in later sections.

* Dividend is not an expense. It is a reduction in owner's equity.

- Q (c) Thornton Computer Timeshare Company entered into the following transactions during May 2012.
- (1) Purchased computer terminals for 20K \$ from digital equipment on account.
 - (2) Paid \$4K cash for May rent on storage space.
 - (3) Received \$17K cash from customers for contracts billed in April.
 - (4) Provided computer services to Fisher Construction Company for \$3K cash.
 - (5) Paid Northern States Power Co. \$11K cash for energy usage in May → the owner, not the company.
 - (6) Thornton invested an additional \$29K in business.
 - (7) Paid digital Equipment for the terminals purchased in (1) above.
 - (8) Incurred advertising expense for May of \$1.2K on account → used.

Q (D) Ramona Castro opened a veterinary business in Nashville, Tennessee on August 1. On August 31, the balance sheet showed cash \$9K, A/c receivable \$1.7K, Supplies \$600, Equipment \$6K, A/c payable \$3.6K & Owner's Capital \$13.7K. During September, following transactions occurred:

- (1) Paid \$2.9K cash on A/c payable.
- (2) Collected 1.3K on A/c receivable.
- (3) Purchased additional office equipment for \$2.1K, paying \$800 in cash & rest on account.
- (4) Earned revenue of \$7.8K of which \$2.5K is received in cash & balance is due in October.
- (5) Dividends have been declared.
- (6) Paid salaries \$1.7K, rent for September \$900 & advertising expense \$450.
- (7) Incurred utilities expense for month on a/c \$170.
- (8) Received \$10K from Capital Bank.

* Only business related transactions are supposed to be recorded.

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Ans (C)

Assets Liabilities Owner's Equity

Cash + Equipment + Inventory A/c payable
+ A/c receivables

Capital + Revenue - Expense

(1) +20K

\$ 20K

(2) -4K

-4K

(3) +17K

only sales of a previous month is put under revenue.
(Accommodated later on)
Providing services is also seen as revenue

+17K

(4) +3K

+3K

(5) -11K

-11K

(6) +29 K

→ we are bringing in additional cash from his own

+ 29K

(7) -20K

-20K

(8) +1.2K

-1.2K

Balancing \$ 34K = \$ 34K

*

Income Statement = Revenue - Expenses

$$= 20K - (4K + 11K + 1.2K)$$

$$= 3.8K$$

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Owner's equity = Capital + Retained earnings

V. Imp \rightarrow Revenue - Expense - Dividends

* Note: There is no entry for declaration of dividends.

	Assets	Liabilities	Shareholder's equity
	Cash + Equipment + A/c receivable + Supplies	A/c payable	Capital + Revenue - Expense
On Aug 31 (Initial)	\$9 K + \$6 K + \$1.7 K + \$600	\$3.6 K	\$13.7 K
September			
(1)	-2.9 K	-2.9 K	
(2)	+1.3 K		
	-1.3 K		
(3)	-800 + 2.1 K	+1.3 K	
(4)	+2.5 K		
	+5.3 K		+\$7.8 K
(5)	—	—	—
(6)	-1.7 K - 900 - 450		-1.7 K - 900 - 450
(7)		+\$170	-\$170
(8)	+\$10 K	+\$10 K	
Balancing	\$30.45 K	=\$30.45 K	1520
			14.800
			-1.520

Note 3

- Depreciation is an expense account.
- Dividends are not expense, but, they reduce owner's equity.

* Fixed assets are based on cost value, not market value.

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* We follow a STRAIGHT LINE Concept

Costs

Assets

= ~~Value of asset + % of remaining~~



Depreciation = Value of an asset

decrease in the resale
value of assets along
with time

Useful life of asset (years)

like, an
equipment

e.g.: I purchased a 2014 model BMW in Jan at 60K,
which has travelled for 2000 kms

→ Note : Resale value is less as the life of asset
decreases over the years.

: Depreciation takes place in the used car.

So, for our asset, consider :

Useful life : 3 years & Worth : 60K.
Hence, Depreciation = $\frac{60000}{3 \times 12} = \1667

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ACCOUNTING CONCEPTS & CONVENTIONS

① Business Entity Concept

Idea : The business & its owner(s) are two separate existence entity

◦ Financial statement of a firm contain financial information about only that firm.

◦ Personal entries are not shown on balance sheet.

e.g.: If a company gives a car to an employee, then the car is company's asset, not employer's asset.

② Monetary Unit

Only those items which can be measured in terms of money are included in financial statements -

* Dual Aspect Concept & It states that
Assets = Liabilities + O/S equity

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(3) Going Concern

i.e., financial statements have to be prepared assuming that business will exist in future (foreseeable future)
eg: doing prepayments, making depreciation provisions

(4) Historical Cost / Cost Concept

Asset should be shown on balance sheet at the cost of purchase instead of current value.

(5) Transparency / Disclosure

No over projection

(6) Conservatism: Revenues & profits are not anticipated. Only realized profits with seasonal activity are recognized in P&L a/c.

(7) Period of Accounting: Fiscal Year

In India: April to March

Income stat etc

In BITS: September to June

* Balance sheet is made at a pt. in time but other things are made at ending period

(8) Recognition Principle

→ Revenue is recognized (put in balance sheet, say) when it is earned. Not, when cash is collected

→ Accruals & Deferrals

eg: If a company earns \$50K worth revenue during July, then we will put the entry of \$50K in the income statement for July, even if we get the cash for our revenue (say, sales) in August

(9) Matching Principle

Idea: Expenses are recognized as they are incurred, not when cash is paid

The net income for the period is determined by subtracting expenses incurred from revenues earned.

eg: In BITS, Chem. stream has less students. But, no. of teachers are same as other streams. So, it's at loss. So, college will focus more on Chem. to get more students.

Q) Mediterranean Corp. commenced business on Dec 1, 2012. The ending balance as of Dec 31, 2012 are.

<u>Accounts</u>	\$.
Cash	14 K
Adv. supplies	2.7 K
Prepaid insurance	1.44 K
Prepaid rent	3.5 K
Office equipment	8.4 K
A/c payable	3.1 K
Note payable	4.2 K
Common stock	12 K
Dividends	1.16 K
Fees earned	15 K
Salaries expense	3.1 K

Additional Data :

1. Insurance expired for a month (\$60 per month)
2. Supplies shown \$500 on hand.
3. Rent for 10 months paid in advance.
4. Office equipment has 10 year useful life
5. 12% interest for note payable.

Prepare adjusted Trial balance, Income Stmt, Balance Sheet for Dec 31, 2012

Idea : A list of all the accounts are given together
Sort it as per table & balance it (PTO)

Way to denote in tables:

($\times 10^3$) (000's)

$$15000 \equiv 15K \equiv 15 \equiv 15$$

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Ans (E) Assets

Liabilities

Shareholder's Equity

insurance

Cash + Supplies + Prepaid A/c + Note
+ Prepaid Rent + Office payable Payable
Equipment

Capital - Dividend + Revenue - Expenses

$$14K + 2.7K + 1.44K \quad 3.1K + 4.2K \quad 12K - 1.16K + 15K - 3.1K \\ + 3.5K + 8.4K$$

Balancing

$$\$ 30.09K = \$ 30.09K$$

reduction in owner's equity

Now, putting statements

(1) (60) we paid some amount as insurance.
So, now, 1 month expired. Hence,
reduce \$60 from prepaid insurance (asset)
& also add an expense of \$60. -60

Supplies shown are left \$20.
We had 2700 previously.

(2) -2200 So, 2200 has been used (2200)

(3) Given 3500 is prepaid rent. So, for one month, we have 350 as prepaid rent. (350)

1 month \Rightarrow we are only taking for Dec 2012

(4) -70 -70

8400 for 10 years

\Rightarrow 8400 for 120 months

\Rightarrow 8400 for 1 month

120

\Rightarrow 70 for 1 month

(5)

+42

-42

$\frac{1}{12} \left(\frac{12}{100} \times 4200 \right)$ Paid as interest
 \leftarrow in one month

* Note : We cannot have Retained Earnings in the first year of operation!

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Assets

Cash + Inventory

Liabilities

A/c
payable

Retained Earnings

Revenue - Expense

⑥ 80K inventory has been bought on account

+80K

+80K

⑦ Inventory worth 60K is sold for 100K on cash

+ 100K

+100K

7(a) 60K of inventory sold is COST OF GOODS SOLD

cost of goods sold
is expense

-60K

-60K

⑧ A truck was purchased for 30K on account

Note : It is an investment activity of the organization.

+30K

+30K

Balancing \$ 177.36 K = \$ 177.36 K

Balanced

* Purchase of an asset is never a part of expense.

* AVOID CONFUSION :

$$\text{Net Income} = \text{Revenue} - \text{Expense}$$

$$\& \quad \text{Net Income} - \text{Dividend} = \text{Retained Earnings (RE)}$$

$$\text{So, Revenue} - \text{Expense} - \text{Dividend} = \text{R.E. (new)}$$

So, in table, we write :

Owners / Shareholder's equity =

$$\text{Capital} + \text{Retained Earnings (old)} + \text{RE (new)}$$

$$= \text{Capital} + \text{RE (old)} + \text{Revenue} - \text{Expense} - \text{Dividend}$$

→ old ⇒ previous data to be included in RE.

→ new ⇒ in current statement

* Format of Retained Earnings Statement

Beginning RE balance	XXXX
Revenue	XXXX
Expenses	-XXXX
Depreciation	-XXXX
Ending RE balance	XXXX
Total RE	XXXX

Financial institutions: eg - banks

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O P

Finance

A set of complex & closely interwoven financial institutions, markets, instruments, services, practices, procedures etc.

FINANCIAL SYSTEM

usually
households,
who save
& have
money

Surplus

Saving

Deficit

Deficit (Borrow)

ECONOMIC DEV'T.

usually firms,
who keep
investing & hence
borrow.

- Money : a medium of exchange.
- Credit : money which is being borrowed on interest
 \equiv DEBT

• Finance

↳ Two forms

Debt

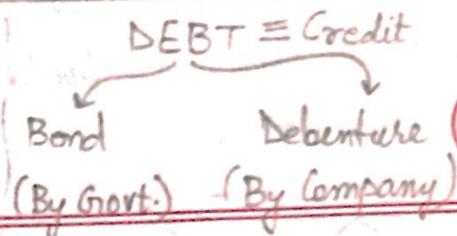
Equity

eg: If I need money to invest but don't have. So, how to do finance of this?

↳ Take Debt

↳ Sell a part of your equity

$\exists \equiv$ There exists



* Financial Institutions

Type 1

Banking

e.g.: RBS, Banks, ...

Non-Banking

e.g.: mutual funds

Mobilisers & Depositors

Type 2

Intermediaries

> When \exists a bridge
btw me & money

> e.g.: RAK bank

> A link btw savers
& investors

Non-Intermediaries

> Provide loan, but not for
savers

> e.g.: SME (govt. funds here)
> like for rural areas, agricultural
sector etc.

> Does NOT have any saving
or current account facility
↳ Only gives loans

* Financial Markets

Primary

e.g.: Alibaba.com

Type 1
(Issue)

Secondary

= stock market

Type 2
(Maturity)

Money

Components →

(1) Treasury bills

(2) Commercial paper, STD

(3) Call money - bank borrows

(4) Certificate of deposits

(5) Commercial bill

Capital Market

Equity,

Bond

Preference shares

→ when we buy anything on credit

like, a credit note → give it to

shopkeeper & bank pays for our
shopping

→ It's like an equity - (he) has
command on dividends

investing in

Equity, still

getting dividends

Imp

- * DFHI
- * PJSC

Issue = FLOATING shares in market
 : Discount Finance Housing of India
 : Public Joint Stock Companies

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Risk

minimum risk

Diff. b/w Capital market & money market

- Participants	^{listing board or stock exchange}	Banking & non banking Institutions
< Investment	very less like eg 20P	some min. amount like 2000 or 5k
- Duration	> 1 yr	< 1 yr
- Liquidity	More liquid	Not liquid at all
- Safety	Not safe	safer
- Expected returns	Higher	Very less

Products

Instruments

Diff. b/w Primary & Secondary

C R I T E R I A

Methods of Flotation

- Offer through Prospectus → contains business plan of method of flotation
- Offer for sale → only for Primary Market
- Rights issue → detailed plan of growth of organization
- e - IPO's → Being in some people, like Brokers & put it on sale.
- Private Placement → Few someone already having shares
- ↳ They are allowed to invest
- ↳ Float across internet.
- ↳ They are offered, but only to specific people. like, shared among only my family eg: Al-Futtaim in Dubai

Both Primary & Secondary
 can make company anywhere

Secondary

- Existing ones
- Existing shares are sold.
- Buying & Selling
- Buyers decide on the basis of: Demand & Supply & Movement of funds.

IPO: Initial Public Offering

Alibaba.com does IPO & keep all its shares. Now, when market is opened for my shares, I start selling them

Premium:

eg iPhone 6Plus was launched on 19th September, 2014. The price of the phone was put as \$800, say. Now, some people bought it for \$1000 (gray market) while some get it for \$750.

So,	Par Value / Face value	:	\$800
	Premium	:	\$1000
	Discount Price	:	\$750.

~~★ ACCOUNTING PRACTICE~~

Q(A) Akehaneh's consultancy services, LLC took its setup on Aug 1, 2014.

① \$7K is invested in business on Aug 1, 2014

Assets	Liabilities	Shareholder's E Capital + Revenue - Expense
Cash		
+7000		+7000

② Paid \$900 towards the rent for the current month

-900

-900

Assets	Liabilities	S.E.
Cash + Supplies + Equip. + A/c receivable	A/c payable	Capital + Revenue - Expense

- ③ Purchased \$600 worth of supplies on account

+600 +600

- (4) Paid \$125 to advertise in Gulf News

-125

-125

- ⑤ Received \$4K each towards the services provided

+4k

+4K

- ⑥ Performed \$5400 worth of services on account to customers yet to be received

+ \$400

+400

- (7) Paid \$2500 for employee salaries

-2050

- 2500

- (8) Paid for supplies purchased on a/c earlier this month

-600

-600

- ⑨ Received cash payment of \$4k for services paid on account.

$$\begin{array}{r} +4000 \\ -4000 \end{array}$$

account. → I have received 4000 out of 5400 I had to receive

- (10) Borrowed \$5000 from Emirates NBD

+ 5000

100

- (11) Purchased office equipment worth \$4200 on a/c
+5000 +5000
+4200 +4200

$$+4206 +4202$$

Asset	Liabilities	SE
Cash		Revenue
(12) Paid \$275 towards utilities		Expense
-275		-275
<u>Balancing</u> \$21,800	= \$21,800	

Balancing \$21,800 = \$21,800

(13) Estimated useful life of the bought office equipment is 5 years. (purchased of \$4200)

here, the value $4200 \rightarrow 5 \text{ years}$

$\Rightarrow 1 \text{ month} \rightarrow \frac{4200}{60} = \70

$\rightarrow 12 \text{ months} \times 5$

$-70 \rightarrow \text{Depreciation cost}$

(not to be put unless asked)

(14) 6000 is paid as insurance per annum

$12 \text{ months} \rightarrow 6000$

$\Rightarrow 1 \text{ month} \rightarrow 500$

-500

cost of goods sold

using 400 out of 600

Class Balance as on Aug 30.

\$20,830 = \$20830

-400

Balanced

Now, Q : Prepare an income statement for the month of August

Income Statement = Revenues - Expenses

$= (\$400 + 4000) - (900 + 125 + 2500)$

$+ 275 + 70 + 500)$

Note : In the previous question : To 2998T
 Extra things

If I have paid 600 worth of supplies
 (in transaction no. (3)) & I have \$200 left
 with me. So, \$400 is what I used from
 supplies. This \$400 is treated as an expense,
 under "cost of goods sold".

→ Transaction (15)

If the balancing is done on September 15
 (i.e., for 15 days only), we will have
 to modify the EXPENSES (for 15 days only).
 Note : Whatever revenue we generated in Aug will
 be written in income statement for September also.

* In income statement, suppose the rent expense
 Note : This } is 900 & we are calculating TILL Sep 15,
 DEPENDS. i.e., } if it is 900 + 900
 if I've taken a flat for rent & the owner asks for full payment, even if I used till Sep 15,
 it will be 900 + 900. Basically, check the dates carefully & then see what the question asks.

* Gross Income : has the amount which is being utilized in the given time frame.

* IMPORTANT : Don't pre-assume anything. Do as per what is mentioned in the question.

SPERTEL :

Socio Political Economic Regulatory
Technological Ecological Legal

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* TYPES OF ACCOUNTING

ACCUAL Accounting

Accumulating

CASH BASIS Accounting

- mainly in small firms

- SPERTEL factors : vary on the type of business organization

RISK

Factors having impact on RISK.

- ✓ Bank Interest Rate
- ✓ Currency fluctuation
- ✓ Industry Risk (ups & downs in any industry)
- ✓ SPERTEL factors
- ✓ Culture factors



RISK

Business Risk

or Unsystematic Risk

or Diversifiable Risk

Factors in my control

↳ update of tech.

↳ paying appropriate salaries & bonuses

✓ Factors affecting a very specific group of securities or individual security.

TYPE ①

Market Risk

or Systematic Risk

or Undiversifiable risk

Factors not in my control

↳ provision of material, like electricity problem in a region

✓ Factors affecting the entire market

Diversification:

It relates to diversifying my ways of investing. I try to invest in a wide variety of options so that the negative effects of one may counter the positive of the other. So, in the end, I don't face loss even if the market of one type collapses. - I have reduced my risk.

Further diversification benefits can be gained by investing in foreign securities because they tend to be less closely correlated with domestic investments. For example, an economic downturn in the U.S. economy may not affect Japan's economy in the same way; therefore, having Japanese investments would allow an investor to have a small cushion of protection against losses due to an American economic downturn.

Types of Risk

Default Risk i.e., the risk for the borrower or debtor if the borrowed/lent money will be paid on time or not.

Credit Risk i.e., the risk for the bank, if I take money from the bank, whether I will pay back or not.

Settlement Risk i.e., the risk for both the parties just in case the settlement of trade or anything does not take place as expected.

Financial Risk i.e., the risk that is there for the shareholders as they might lose their money, because the company on debt financing may not be able to repay its debt.

Liquidity Risk i.e., a risk that arises from the difficulty of selling an asset, considering the times when an investment is required to be sold off quickly.

Maturity Risk i.e., the risk in making long term investments considering the market changes and I cannot predict that much.

Market risk (or Systematic Risk, or, Undiversifiable Risk) i.e., the risk that the value of my assets might change based on the factors that affect the entire market. Affects overall market, not a particular stock or industry.

For example, putting some assets in bonds and other assets in stocks can mitigate systematic risk because an interest rate shift that makes bonds less valuable will tend to make stocks more valuable, and vice versa, thus limiting the overall change in the portfolio's value from systematic changes. Interest rate changes, inflation, recessions and wars all represent sources of systematic risk because they affect the entire market. Systematic risk underlies all other investment risks.

Unsystematic risk (or specific risk, or diversifiable risk, or residual risk) i.e., the risk that is specific to a particular type of business, or does not affect everyone.

Examples of unsystematic risk include a new competitor, a regulatory change, a management change and a product recall.

Operational Risk i.e., anything that can be a risk in doing the operations of a company successfully. Also includes legal risk, like failure to comply with laws.

Interest Rate Risk or Funding risk i.e., the risk on change in the value of my asset in case the interest rate change.

Inflation Risk i.e., the possibility that the value of assets or income will decrease as inflation shrinks the purchasing power of a currency.

Exchange rate of currency risk i.e., the risk when the exchange rate changes in international transactions, leading to cash variability

Country Risk i.e., the risk associated with investing in a foreign country.

Business Risk i.e., the risk on what will happen with the company based on all the internal and external factors of the business.

Total risk is the total variability in the return on the asset or the portfolio, It is the combination of systematic and unsystematic risk.

LHS : left hand side
RHS : right hand side

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COST

Fixed Cost

Variable Cost

8 DEBITS & CREDITS.

* GENERAL RULE OF DEBITS & CREDITS.

- Dr is on the LHS of T account
- Cr is on the RHS of T account
- Debit - ALL assets
- Credit - ALL liabilities

Ans:

DEBIT

CREDIT

① Increase in asset or
expense

① Decrease in asset or
expense

② Decrease in liabilities,
Revenue ^{or} owner's
equity.

② Increase in liabilities,
Revenue or owner's
equity.

* Notation :

DEBIT : Dr

CREDIT : Cr

* Note: On the company's income statement, a debit will reduce net income, while a credit will increase net income.

★ TIME VALUE OF MONEY

- Compounding
A process of investing & reinvesting money.

formula:

$$FV_n = PV (1+r)^n$$

→ FV: Future value

PV: Present value

r: rate (interest rate of return)

n: time period

- Discounting
Getting present value of a future thing

$$PV = FV \left(\frac{1}{1+r} \right)^n \quad (\text{rearranging above equation})$$

- ∃ a PV table having all the values at different rates

Q) What is FV of money when deposit \$1000 today @ 10% for 8 years.

$$FV = PV (1+r)^n$$

* Idea:

Importance: $\text{Today's } \$ > \text{Tomorrow's } \$$ classmate
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$$\Rightarrow FV = 1000 \left(1 + \frac{10}{100}\right)^8$$

$$\Rightarrow FV = \$ 2143.58$$

$$\Rightarrow FV \approx \$ 2144$$

↳ SINGLE AMOUNT

Q What is PV of 1000 receivable for 6 years if rate is 10% \rightarrow we will receive 1000 $\Rightarrow FV$

$$PV = (1000) \left(\frac{1}{1 + \frac{10}{100}}\right)^6$$
$$= 1000 \left(\frac{1}{1.1}\right)^6$$

$$\Rightarrow PV = \$ 564.47$$

* RULE OF 72

e.g. Suppose I have invested in a corporation. After the time is over - I was supposed to get my investment back (with interest)

↳ If the corporation refuses to pay me back

What kind of Risk is this?

DEFAULT RISK

* Doubling Period

Estimating time when my money gets doubled

> RULE OF 72

$$\text{Time Period (yrs)} = \frac{72}{\text{Interest Percentage}}$$

(OR)

> RULE OF 69

$$= 0.35 + \frac{69}{\text{Interest Rate}}$$

* ANNUITY :

A constant cash flow which comes at the end of each time period or the monthly/annual return which I get.

* PERPETUITY :

It also comes at the end of each time period.

- Life is unlimited - I have cash flow throughout my life
eg: Pension

CAPITAL BUDGETING PROCESS.

- ① Identification of Potential investment opportunities
- ② Assembling of investment proposals (replacement expansion, new product)
- ③ Decision making
- ④ Preparation of Capital budget & appropriations.

If I want to invest anywhere

- ① See the options where I can invest
- ② Arrange & analyse them
- ③ Choose the best options
- ④ Decide how much & how to invest
- ⑤ Invest

- ⑥ Implementation
- ⑦ See how is investment going .
- ⑧ Performance review

* KEY STEPS IN PROJECT APPRAISAL.

- Forecast the costs & benefits → Discounted
- Apply suitable investment criteria
- Assess the riskiness of the project (Actual values vs forecast values) → Non Discounted
- Estimate the cost of capital
- Value the options .
- Consider the overall corporate perspective .

* BASIC PRINCIPLES.

- Focus on cash flow → components of cash flow stream
- Measure on incremental flows
- Ignore sunk costs
- Include opportunity costs .
- Allocation of overhead costs = miscellaneous cost
- Net working capital . (current asset - current liabilities)
- Exclude the financing costs (interest on debt & dividend on preference & equity)
- Inflation

Investment Criteria

Discounting

Net Present Value (NPV)

IRR
(Internal Rate of Return)

Pay Back Method

Non Discounting

Avg. accounting rate of return (ARR)

$$\rightarrow \text{NPV} = \sum_{t=1}^n \frac{CF_t}{(1+r)^t} - CF_0$$

Rule : CF : Cash flow

① If NPV is greater than zero, accept
Less than zero, reject

② IRR : greater than cost of capital : accept
Less than cost of capital : reject

③ Payback period : less than time : accept
More than : reject

e.g.: If outflow is 30K, i.e., I invest 30K. & I am getting return as 10K in 1st year
12K in 2nd year
25K in 3rd year

I am getting my return in less than 3 yrs accept.

Average Rate of Return

$$\text{ARR} = \frac{\text{Profit after tax}}{\text{Book value of investment}} \equiv \frac{\text{Net Income}}{\text{Net Investment}}$$

* NPV: Takes into consideration time value of money.
So, advantageous.

* Numericals will be asked on this topic
↳ Details done towards the end

8 DEBITS & CREDITS.

~~☆~~ JOURNAL ENTRY

JOURNAL ENTRY
(first book entry that is done)
sample format:

sample format i J12	Explanation	Dr	Cr
any no. for a journal			

* T - TABLE ACCOUNT

$$\text{Assets} = \text{Liabilities} + \text{Shareholder's Equity}$$

→ Based on the idea :

Debits : Increase in asset or decrease in liability or O/S Equity

Credits : increase in liability or o/s equity or decrease in asset

De is the when
expense takes place
(^{o:} my equity
decreases)

8 MAKING JOURNAL ENTRY

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* Note : For any journal entry :

- ① Write debits first
- ② Write credits second
- ③ Always indent your credits

(1)

Equipment of 5000 was purchased on cash

	Explanation	Dr	Cr
Equipment		5,000	
Cash			5,000

→ Indent credit

- (2) An inventory of 10,000 was purchased. 2000 on cash & 8000 on credit.

	Explanation	Dr	Cr
Inventory		10,000	
Cash			2000
A/C Payable			8,000

→ Indent credit

- (3) Invested 7,000 in business through stock

	Explanation	Dr	Cr
Cash		7,000	
Capital			7,000

- (4) Paid 900 as rent for current month

Rent	900	
Cash		900

- (5) Purchased supplies of 600 on account
 (6) Paid 125 to advertiser in Gulf News
 (7) Received 4K cash towards services provided
 (8) Performed \$400 worth of services on account
 (9) Paid 2500 for employee salaries
 (10) Paid for supplies purchased on account earlier this month
 (11) Received cash payment of 4K for services paid on account

	<u>Explanation</u>	Dr	Credit
(5)	Supplies A/c Payable	600	600
(6)	Advertisement Cash	125	125
(7)	Cash	4000	
(8)	Revenue A/c receivable		4000
	Revenue		5400
(9)	Salaries Cash	2500	
(10)	A/c payable Cash	600	600
	(Decrease in A/c payable = Debit Decrease in cash = Credit)		
(11)	Cash A/c receivable	4000	4000
	(Inc in cash = Debit Dec in A/c receivable = Credit)		

* DEBIT BALANCES ON LEFT
* CREDIT BALANCES ON RIGHT

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(12)

Borrowed \$2000 from Emirates NBD.

(13)

Purchased office equipment worth 4200 on a/c.

(14)

Paid \$ 275 towards utilities.

Explanation

<u>Dr</u>	<u>Cr</u>
-----------	-----------

(12)

Cash

5000

(13)

Note Payable

5000

(14)

Equipment

4200

A/c payable

4200

Utility Expense

275

Cash

275

(15) Estimated useful life of equipment bought for 4200, is 5 years.

(16)

6000 is paid as insurance per annum

(17)

I have used 400 of my supplies in the month's end.

Explanation

<u>Dr</u>	<u>Cr</u>
-----------	-----------

(15)

Depreciation Expense

70

Accumulated Depreciation

70

($\frac{4200}{5 \text{ yrs} \times 12 \text{ months}} = 70$)

(All kinds of depreciation come under Accumulated Depreciation)

→ Prepaid asset

(16)

Insurance

6000

Cash

6000

(17)

Cost of goods sold

400

Supply

400

→ Decrease in supply

(18)

12000 is being received as advance to provide services for whole year.

	Explanation	Dr	Credit
Cash		12000	
Deferred Revenue			12000

→ Also called as

Unearned Revenue

(i.e., I have received cash payment but my credit entry comes under liability (unearned revenue))

As time passes by, I start putting 7% advance it in Revenue (earned revenue) I was paid for whole year



In the above case, we make JOURNALS. Now, we will make T-Account or LEDGERS.

Difference:

Journals : give write explanations & then debit & credit for that (previous example)

Ledgers or T-Accounts : For every explanation/item (like cash, equipment, A/c payable etc.) we create a separate ledger (a table).

e.g.: Dr Cash Cr

= T-Account :

(Re-written the same eg. in ledger entry format)

① Invested 7000 in business through stock

Idea: we have 2 entries; one on cash &

other on capital, so make 2 ledgers:

* One on asset side, one on equity side.

Dr Cash Cr

7000

Dr Capital Cr

7000

② Paid 900 for rent of current month

* One on asset & other on equity side

Dr Cash Cr

900

Dr Expense Cr ^{Rent}

900

③ Paid 900 as rent for next month

* Both on asset side

Dr Cash Cr De Prepaid rent Cr

900

900

④ Purchased supplies of 600 on account

* One on asset & other on liability side

Dr Supplies Cr Dr A/c Payable Cr

600

600

(5)

Paid 125 as advertisement
★ One on asset, other on equity

Dr Cash Cr

125

Advt.
Dr Expense Cr

125

(6)

Received 4000 towards service provided
★ one on asset & other on equity

Dr Cash Cr

4000

Dr Revenue Cr

4000

(7)

Performed \$100 worth of services on account
★ One on asset & other on equity

Dr A/c Receivable Cr

5400.

Dr Revenue Cr

5400.

(8)

Paid 2500 towards salaries

Dr Cash Cr

2500

ExpenseDr Salaries Cr

2500.

(9)

Paid for supplies that were earlier bought on account
★ One on asset, other on liability

Dr Supplies Cr

600

Dr A/c Payable Cr

600

(10) Received cash of 4000 for services paid on A/c.

<u>Dr Cash Cr</u>	<u>Dr A/c Receivable Cr</u>
4000	4000

(11) Borrowed 5000 from NBD.

<u>Dr Cash Cr</u>	<u>Dr Note Payable Cr</u>
5000	5000

(12) Purchased equipment of 4200 on A/c.

<u>Dr Equipment Cr</u>	<u>Dr A/c Payable Cr</u>
4200	4200

(13) Paid 275 towards utilities

<u>Dr Cash Cr</u>	<u>Dr Utilities Cr</u>
275	275

(14) Estimated useful life of equipment bought of 4200, is 5 years. ($\frac{4200}{12 \times 5} = 70$)

\$ One on asset, other on equity

<u>Dr Accumulated Cr</u> Depreciation	<u>Dr Depreciation Cr</u> Expense
70	70

(15) Paid 6000 for prepaid insurance

Dr Cash A/c Dr Prepaid A/c

insurance

6000 6000

~~V.J.M.~~ Now, after all the transactions are complete,
WHATEVER ON ASSET SIDE :

Do : $\sum(\text{Debits}) - \sum(\text{Credits})$

Write Ans. on Debit side

WHATEVER ledger on liability or Equity side :

Do : $\sum(\text{Credits}) - \sum(\text{Debits})$

Write Ans. on Credit side

eg: For the cash ledger, we have :

Dr Cash A/c

7000 (1)

Transaction no.

900 (2)

900 (3)

125 (5)

Do : Dr (7000 + 4000 + 4000 + 5000)

4000 (6)

2500 (8)

Cr (900 + 900 + 125 + 2500 + 275
+ 6000)

4000 (10)

5000 (11)

275 (13)

= 20,000 - 10,400

6000 (15)

= (9600)

9600

write it on Dr side

(°° its asset)

Similarly, do for all ledgers.

== (Not shown in notes)

(I)

~~Q.~~ Falaksamra Corp. is a software programming & maintenance service provider to the educational institutions located in DIAC. On June 30, 2013 accountant reported ending balances for cash \$ 30,000, Office supplies ^{\$ 3000 & Equipment of} \$ 36,000 A/c payable 25,200, Capital \$ 2,800 but did not mention A/c receivable. Following transactions occurred in July & August 2013.

- ① On July 1st Received \$ 72,00 from customers towards the services performed in the month of June.
- ② 5th : Paid 16,800 cash towards A/c payable
- ③ 15th : Earned revenue of 45,000 of which 18,000 is collected in cash & balance is due in Aug.
- ④ 16th : Purchased photocoppy machine for 12,000 by paying cash 2,400 in cash & remaining on a/c it has a useful life of ~~5 yrs~~ 1 year
- ⑤ 17th : Appoints 3 workers on a part time basis @ 300 per week for each worker
- ⑥ 20th : Paid rent in advance for 3 months from July onwards @ 5400 per month
- ⑦ 25th : Paid \$ 15,000 towards the salaries of workers.
- ⑧ 28th : Paid Gulf news for advertising expense \$ 2,400
- ⑨ 30th : Incurred utility expenses \$ 540
- ⑩ Aug 6th : Dividends were paid of 4200 to the shareholders.
- ⑪ 8th : Received 48,000 towards programming services provided to Emirates University
- ⑫ 15th : Received a loan of 12,000 from ADCB
- ⑬ 20th : Received \$ 4,800 from KHDA towards services provided in the month of July.

What are adjustments?

They are corrections in the already prepared Ledger / T-account.

These are transactions that were not recorded previously. We try to convert Asset → Expenses Liabilities → Revenues

> For the scope of the current problem, we will do it without adjustments & then, add ADJUSTMENTS later on in the continued problem. Basically, whenever the transaction says, "were not recorded" or similar terms, then we are doing adjustments.

V. Imp

for most of the questions that come, the balancing might not be done. Some of the entries might be missing.

So, ① balance it ($\sum \text{debit} = \sum \text{credit}$)

or Balance using Accounting eqn)

② Find missing entry

③ Continue solving question

S/Pn.

<u>Dr Cash Cr</u>	<u>Dr A/c Payable Cr</u>	<u>Dr Capital Cr</u>
30000	25,200	52,800

Dr Office supply Cr

3000

Dr Equipment Cr

36000

Dr A/c Receivable Cr

x

$$69000 + x = 78000$$

$$x = 9000$$

① Dr Cash Cr Dr A/c Receivable Cr

72000

for
service
provided

(72000)

② Dr Cash Cr Dr A/c Payable Cr

16800

16800

③ Dr Cash Cr

18000

Dr Revenue Cr

45000

Dr A/c Receivable Cr

27000

(4)

Dr Cash Cr

2400

Dr A/c Payable Cr

9,600

Dr Equipment Cr

12000.

Now, adding depreciation

Accumulated Dr Depreciation Cr

1500.

Dr Depreciation Cr Expense

1500

$$\begin{aligned} 12 \rightarrow & 12000 - 1000 \\ \frac{3}{2} \text{ months} \rightarrow & +2000 \times \frac{3}{2} \\ & +2 \\ = & 1500 \end{aligned}$$

∴ purchased on 16th July.

$$\text{So, } 16^{\text{th}} \text{ July} - 31 \text{ Aug} = \frac{3}{2} \text{ months}$$

(5) Workers were appointed on 17th July.

$$\text{So, } 17^{\text{th}} \text{ July} - 31^{\text{st}} \text{ Aug} = 6 \text{ weeks}$$

Hence, price paid = $(300 \times 6) \times 3 \text{ workers}$

$$= (1800) \times 3$$

$$= 5400$$

Salaries

Dr Cash Cr

5400

5400

Dr Expense CrNote :

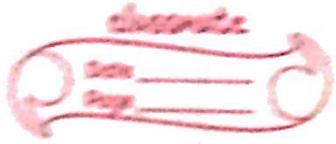
Don't make this entry :

I am told to do, appointment.

When?

→ NOT told

If Income Statement is written, enter it there.



⑥ Dr Cash A/c

5400x3	16200
--------	-------

Dr Prepaid Rent A/c

5400x3

⑦ Dr Cash A/c

15000

Dr ^{Wage} _{Balance} A/c

15,000

⑧ Dr Cash A/c

2400

Dr ^{Adv.} _{Expense} A/c

2400

⑨

Dr A/c _{Payable} A/c

540

Dr ^{Expense} _{Utility} A/c

540

⑩ If Dividends were declared, But WHEN it will be paid - NOT mentioned : Don't change
Here, we have paid

Dr Cash A/c

4200

Dr Dividend A/c

4200

(11) Dr Cash Cr

48000

Dr Revenue Cr

48000

(12)

Dr Cash Cr De Note Cr
Payable

12000

12,000

(13)

Dr Cash Cr

4800

Dr A/C Receivable Cr

4800

Now,

Note : The Above is ONLY for understanding.
 We DON'T write multiple ledgers of the same thing (cash, A/c payable etc.). We write all entries for cash in one ledger & BALANCE it.

Log (P.T.O.) →

What has been done : Single ledger for each has been created. Now, for ledger of asset, do Dr - Cr & for ledger of liability / equity, do Cr - Dr. Equally write the total value below each ledger (below Dr for Asset & below Cr for liability / equity).

WAY TO WRITE LEDGER:

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Dr Cash Cr

30,000	16800(2)
Starting Balance	
7200(1)	2400(4)
18000(3)	15000(7)
28000(11)	2400(8)
12000(12)	4200(10)
4800(13)	16200(6)
<u>63,000</u>	

Dr Ac Payable Cr

25200
Starting
9600(4)
540(9)
<u>18,540</u>

Dr Depreciation Cr Expense

1500(4)

Dr Wage Cr Expense

15000(7)

Dr Office Supplies Cr

3000

Dr Note Payable Cr

12000(12)

(12000)

Dr Adv. Cr Expense

2400(8)

Dr Ac Receivable Cr

9000	7200(1)
Starting Balance	
27000(3)	4800(13)

24,000

Dr Equipment Cr

36000

12000(4)

48000

not required

Dr Dividend Cr

4200(10)

Dr Revenue Cr

48000(11)

45000(3)

93000

Dr Accumulated Depreciation Cr

1500(4)

Dr Capital Cr

52,800

Dr Prepaid Rent Cr

16200(6)

16200

Now, writing TRIAL BALANCE

Idea: Write the totals from each table, from the previous page & write the balances on Dr or Cr. Note: We cannot have Dr or Cr as -ve.

After writing all Dr & Cr, we should get

$$\sum \text{Dr.} = \sum \text{Cr}$$

Format :

Falaksansa Corporation
Trial Balance July, August 2013

Particulars	Dr (\$)	Cr (\$)
Cash	63,000	
A/c Receivable	24000	
Equipment	48000	
Accumulated Depreciation		1500
Prepaid rent	16200	
Account Payable		18540
Note Payable		12000
Depreciation Expense	1500	
Wage Expense	15000	
Adv. Expense	2400	
Utility Expense	540	
Dividend	1200	
Revenue		93,000
Office Supplies	3500	
Capital		52,800
	177,840	177,840

Balanced

★ : for all

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(II)

Given : (1) Ending balances in the month of December :

Cash	702,000
A/c Receivable	310,000
Merchandise	118,400
Inventory	
Prepaid Rent	8000
Store Equipment	27,800
Note Payable	20,000
A/c Payable	?
Stock = being offered	Paid in Capital 800,000
or shares being sold to get cash	Retained Earnings 115,800

Idea : Sort the above into Dr & Cr & then find
A/c Payable

	Dr	Cr
Cash	702,000	
A/c receivable	310,000	
Inventory	118,400	
Prepaid Rent	8000	
Store Equipment	27,800	
Note Payable		20,000
Paid in Capital		800,000
R.E		115,800
A/c Payable		?
	1,166,200	= 1,166,200

\Rightarrow A/c Payable = 230,400.

Now, writing opening ledgers & assets & liabilities

Merchandise business : Buy at its own value & sell it

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LEDGERS:

Cash

702,800	15,000(2)
(1) 260,000	20,000(3)
(4) 102,000	10,000(9)
(8) 20,000	

Note Payable

20,000
20,000(8)
40,000

Paid in Capital

800,000
800,000

A/c Payable

1,039,000	150,000(1)	Retained Earnings
	10,000(9)	115,800

Merchandise Inventory

118,400	220,000(5)	365,400	115,800
180,000(3)			

78400

Store Equipment

27,800		352,000(4)
27,800		352,000

A/c receivable

310,000	260,000(1)
(4) 250,000	
300,000	

Cost of Goods Sold

(5) 220,000

Prepaid Rent

8000	4000(6)
4000	

Rent Expense

4000(6)

Accumulated Depreciation

200(7)

Dep. Expense

200(7)

Transactions :

- (1) Amt due from customers in 1st week of Jan : 260,000
- (2) 15,000 is paid towards due of the suppliers
- (3) Acquired merchandise inventory of 180,000 (Purchased) giving 20,000 cash. Remaining on credit
- (4) Sales on credit for 90 days for goods worth 352,000 for which cash worth 102,000 was received.
- (5) Cost of inventory sold : 920,000.
⇒ net of goods sold as 220,000
- (6) Recognized the expiration of rental services as 4000 per month
⇒ Start recognizing expense → Rent expense.
We will credit Prepaid rent. ∵ we are recognizing
- (7) Recognize expiration of equipment → 200 per month
- (8) Took 20,000 loan from bank
- (9) Paid 10,000 towards equipment paid previously

Now, make trial balance

- (1) Balance all Ledgers
- (2) Write :-

DIOR Corporation

Trial Balance - Jan 2014

Particulars	Dr (\$)	Cr (\$)
-------------	---------	---------

Cash	1,039,000	
A/c receivable	300,000	
Merchandise Inventory	78400	
Prepaid rent	4000	
Store Equipment	27,800	
Accumulated Depreciation	200	
A/c Payable	365400	
Note Payable	40,000	
Paid in Capital	800,000	
R.E	115,800	
Revenue	352,000	
Cost of Goods Sold	220,000	
Rent Expense	4000	
Depreciation Expense	200	
	1673400	1673400
		Balance

(This type comes in exam)

III

Q.

Westside repair services had the following balances on March 31, 2014

A/c Particulars	Amount
Cash	10,000
A/c receivable	?
Inventory Parts	4000
Prepaid rent	4000
Building	72000
Equipment	16,000
A/c payable	3,800
Paid-in capital	54,000
Retained Earnings	44,200
Accrued Wages Payable	10,000

During April, following transactions occurred:

- (a) Collected A/c Receivable 6000
- (b) Rendered services to customers for cash 8400
- (c) Cost of inventory parts used for services rendered, 600
- * (d) Yearly depreciation 24000 on building & 19200 on equipment
- (e) Paid towards utility bills \$1000
- (f) Partly settled accrued wages by paying \$2000
- (g) Paid cash for building repair & maintenance 1600
- (h) Recognize rent expense for march 2000
- (i) Paid advance to supplier for purchase & supply of inventory parts 1000.

* Unearned Revenue / Deferred revenue : Revenue which will be earned later — It's a liability

Accrued = Accumulated

(~~Imp~~ ~~comes for comp.~~)

classmate

Date _____

Page _____

Sol.

Cash

10,000

(a) 6000

(b) 8400

1000(e)

2000(f)

1600(g)

1000(i)

18800

A/c Receivables

6000 | 6000(a)

0

Inventory Parts

4000 | 600(cc)

3400 |

Prepaid Rent

4000 | 2000(h)

2000 |

A/c payable

3800

Accrued Wages Payable

(f) 2000 | 10000

8000

Paid-in capital

54000

Retained Earnings

44,200

Repair Expense

1600(g)

Rent Expense

2000(h)

Revenue

8400(b)

Cost of goods sold

600(cc)

Building

72,000

Equipment

16000

Depreciation Expense

(d) 2000 + 1600

3600

Accumulated depreciation

24000/12 + 19200/12 (d)

change yearly
to monthly

3600

Utility Bills

1000(e))

Prepaid Expenses

1000(i))

Solving :- A/c receivable initially not given
 So, do Dr = Cr & find that value
 before starting with transactions

$$\text{So, } (106,000) + \text{A/c receivable} = 112,000 \\ \Rightarrow \text{A/c receivable} = \underline{\underline{6000}}$$

Now,

Westside Repair Services
Trial Balance - April 2014

<u>Particulars</u>	<u>Dr</u>	<u>Cr</u>
Cash	18800	
A/c receivable	0	
Inventory Parts	3400	
Prepaid rent	2000	
Building	72000	
Equipment	16000	
Accumulated Depreciation	3600	
A/c payable	3800	
Accrued wages payable	8000	
Paid in capital	54000	
Retained earnings	44,200	
Repair expense	1600	
Rent expense	2000	
Revenue		8400
Cost of goods sold	600	
Depreciation expense	3600	
Utility Bills	1000	
Prepaid expense	1000	
	<u><u>122,000</u></u>	<u><u>122,000</u></u>

Balanced

Test - 2 Type

IV * Doing adjustments : Assets \rightarrow ExpensesLiabilities \rightarrow Revenue

The balances as on Jan 1, 2012 for the corporation are given as follows (at the end of 1st 6 months) :

Particulars	Dr	Credit
Cash	8600	
A/c receivable	14000	
Equipment	45000	
Insurance expense	2700	
Salaries & wage expense	31000	
Supplies expense	3700	
Advertising expense	1900	
Rent Expense	1500	
Utility expense	1700	
Notes Payable		20,000
A/c Payable		9000
Owner's Capital		22000
Sales revenue		52,100
Service Revenue		6000
	109,100	= 109,100

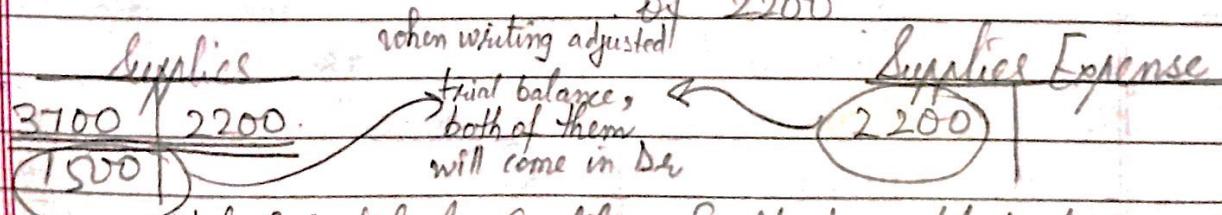
Analysis reveals the following data :

(1) 3700 in supplies expense represents as on Jan. At June 30, 1500 of the supplies was found on hand.

Idea : In 6 months, 2200 of supplies were used

So, decrease in supplies of 2200
& increase in supplies expense

of 2200



Note : Debits & Credits should be added. (E.g. I.E. MAY NOT MATCH (during adjustments))

(2) Note payable was issued on February with 9%, 6 month note \Rightarrow 20000 was issued from bank on Feb at 9% int.

So, take 9% into account for 5 months (Feb - June)

$$20,000 \times 9\% \times \frac{5}{12} = 750 \rightarrow \text{Interest expense}$$

Interest Payable

| 750.

Interest Expense

| 750.

(3) The balance in Insurance expense is a premium on one year policy, dated March 1, 2012
i.e., Insurance paid in March is for whole year we are closing in June.
 \Rightarrow March - June = 4 months

Insurance expense (in Dr) \rightarrow prepaid is given as 2700. So, for 4 months

$$\frac{2700}{12} \times 4 = 900$$

So, I was given prepaid insurance. Now Cr the amount that was used in 4 months & Dr it in Insurance Expense

Prepaid Insurance

2700 | 900

both comes in

Insurance Expense

| 900

Dr. side

(4) Service revenues are credited to Revenue when received
At June 30, service revenue of 1300 is unearned
 \Rightarrow 1300 of service revenue is unearned.

So, out of 6000, I only earned $(6000 - 1300)$ of my revenue. I still have to earn 1300.

Unearned Revenue

| 1300

Service Revenue

| 1300 | 6000

both in
or side

| 4700

(5) Sales revenue (earned) but remains unrecorded at June 30 totals \$2000

→ this account is deferred revenue account

e.g. → XYZ corp receives \$2000 as deferred revenue.

Cash	Deferred revenue
5000	3000 5000

> of this, 3000 is earned.

⇒ Dr : Deferred revenue

Cr : Revenue	Revenue
	3000,

Unrecorded ⇒ I did not enter this revenue that was incurred. So, this ADDITIONAL unrecorded revenue of 2000 has to be recorded.

A/c Receivable	Sales Revenue
2000	2000

(6) Depreciation is 2250 per year.

$$\Rightarrow \frac{2250 \times 6}{12} = 1125 \text{ months}$$

Accumulated Depreciation	Depreciation Expense
1125	1125

Q Now : —

(a) Journalize adjusting entries at June 30

(assuming adjustments are recorded every 6 months)

(b) Prepare adjusted trial balance

(c) Prepare income statement → OE statement for 6 months ending at June 30. Also make Balance Sheet at June 30

(a) Making Journal entry for transactions ① to ⑥

Explanation

Dr Cr

(1)	Supplies Expense	1200	2200
	Supplies		
(2)	Interest expense	750	750
	Interest Payable		
(3)	Insurance Expense	900	900
	Prepaid Insurance		
(4)	Services Revenue	1300	1300
	Unearned Revenue		
(5)	A/c receivable	2000	2000
	Sales Revenue		
(6)	Depreciation Expense	1125	1125
	Accumulated Depreciation		

(b) ADJUSTED TRIAL BALANCE

Particulars

Dr Cr

Cash	8600
* A/c Receivable	16000
Equipment	45000
* Prepaid Insurance	1800
Salaries & wage expense	30000
* Supplies	1500
Advertising expense	1900
Rent expense	1500
Utility Expense	1700
* Insurance Expense	900
* Interest expense	750
* Depreciation Expense	1125
Supplies Expense (3100 - 1500)	2200

Particulars	Dr	Credit
Notes Payable		20,000
A/c Payable		9000
Owner's Capital		22000
* Sales Revenue (52,100 + 2000)		54,100
Services Revenue (6000 - 1300)		4700
* Interest Payable		750
* Unearned Revenue		1300
* Accumulated Depreciation		1125
	112,975	112,975

This is the new trial balance.

(i)

(c) Income Statement

THE COMPANY

INCOME STATEMENT

For Six months end June 30, 2012

Revenues

Sales Revenue

54,100

Services Revenue

4700

Total Revenue

58,800

Expenses

Salaries & wage expense

30,000

Advertising expense

1900

Rent expense

1500

Utility expense

1700

Insurance expense

900

Interest expense

750

Depreciation expense

1125

Supplies expense

2200

Total expense

40,075

Net Income (Revenue - Expense)

\$18,725

(ii) DE statement

THE COMPANY

Owner's Equity Statement
For six months ended June 30, 2012

Owner's capital, Jan 1
Investment by owner

Add: Net Income

Owner's capital, June 30.

0
22,000
22,000
<u>18,725</u>

40,725

(iii) Balance Sheet

THE COMPANY

Balance Sheet

June 30, 2012

Assets

Cash 8600

A/C receivable 16000

Supplies 1500

Prepaid Insurance 1800

Equipment 45000

Accumulated Depreciation -1125

43875

\$71,775

Reduce depreciation from price of equipment
to get its value

LiabilitiesLiabilities and Owner's Equity

Notes Payable	20,000
A/c Payable	9000
Interest Payable	750
Unearned Revenue	from OE statement (nothing else required)
Total Liabilities	1300
Owner's Equity	→ don't include expenses
Owner's capital	(it's under Income statement)
Total Liabilities & OE	31,050
	40,725
	71,775

Q. 1

Given

McGEE COMPANY

Trial Balance

June 30, 2012

Account No.

101	Cash	7150
112	A/c Receivable	6000
126	Supplies	2000
130	Prepaid Insurance	3000
157	Equipment	15000
201	A/c Payable	4500
209	Unearned Service Revenue	4000
301	Owner's capital	21,750
400	Service revenue	7900
726	Salaries & wage expense	4000
729	Rent expense	1000
		38,150
		38,150

(Note: In exam, it may not be given sorted into Dr & Cr).

Other data:

- Supplies on hand (or ending balance of supplies) at June 30 are 750
So, we have supplies = 2000
left = 750
⇒ used = 1250.

<u>Supplies</u>	
2000	1250
750	

<u>Supplier expense</u>	
1250	

- A utility bill for \$150 has not been recorded & will not be paid until next month.

<u>A/c Payable</u>	
150	

	<u>Utility Expense</u>
	150

- Insurance policy is for one year.

<u>Prepaid insurance</u>	
3000	(1500)
1500	

	<u>Insurance Expense</u>
	1500

- \$2800 of unearned service revenue has been earned at the end of the month from what was given ←

<u>Unearned Service</u>	<u>Revenue</u>	<u>Service Revenue</u>
2800	4000	7900
	1200	2800
		10700

- Salaries of 1900 are accrued at June 30

<u>Salaries Payable</u>	<u>Salaries & wage expense</u>
1900	4000
	1900
	5900

8. The equipment has a 5-yr life with no salvage value. It is being depreciated at \$250 per month for 60 months.

for 6 months, depreciation	$= 250 \times 6$
Accumulated Depreciation	Depreciation Expense
1500	1500

7. Invoice representing \$1200 of services performed during the month have not been recorded as on June 30.
A/c receivable

A/c receivable	Service Revenue
1200	1200

Now close the ledgers & make adjusted trial balance

Service Revenue	10700
	1200
	11900

Adjusted :-

Mc GEE Company
Trial Balance
June 30, 2012

Cash	7150
* A/c receivable (6000 + 1200)	7200
* Supplies	750.
* Prepaid Insurance	1500
Equipment	15000
* Supplies expense	1250
* Utility expense	150
* Insurance expense	1500
* Salaries & wage expense	5900
Rent expense	1000

Income tax : Non-Operating Expense.

classmate

Date _____

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-- continued

* Depreciation expense	100	
* A/c Payable (4500+150)		4650
* Unearned Service Revenue		1200
* Owner's Capital		21,750
* Service revenue		11,900
* Accumulated Depreciation		1500
* Salaries payable		1900
		42900 = 42,900

(i)

McGEE Company
Income Statement

For six months till June 30, 2012

Revenues

Service revenue	11,900
Total revenue	11,900

Expenses

Supplies expense	1250
Utility expense	150
Insurance expense	1500
Salaries & wage expense	5900
Rent expense	1000
Depreciation expense	1500
Total expense	11,300
Net Income	600

Marketable securities = TDR's, certificates kept in bank
 Instead of keeping bulk cash we get interest on cash

short period
classmate

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Page _____

(ii)

Mc GEE

Owner's Equity Statement

For six months ended June 30, 2012

Owner's capital, Jan 1

0

Investment by owner

21,750

Add: Net Income

600

Owner's capital, June 30

22,350

(iii)

Mc GEE

Balance Sheet

June 30, 2012

Assets

Cash

7150

A/c receivable

7200

Prepaid Insurance

1500

Supplies

750

Equipment

15000

Accumulated Depreciation - 1500

13500

Total Assets

30,100

Liabilities & OE

Liabilities

A/c Payable

4650

Unearned Service Revenue

1200

Salaries payable

1900

Total Liabilities

7,750

Owner's Equity

22,350

Owner's capital

30,100

Total Liabilities & OE

* Note : Type of Question on Ratios :
If the ratio is — . what does it mean?

classmate

Date _____

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NOT COMING FOR COMPRE : RATIOS

★ PROFITABILITY EVALUATION RATIOS.

> Gross profit percentage / gross margin percentage :

$$= \frac{\text{Gross Profit}}{\text{Net Sales}} = \frac{\text{Sales} - \text{Cost of goods sold}}{\text{Sales Revenue}} = \frac{\text{Sales} - \text{Cost}}{\text{Sales}} = \text{Margin}$$

> a part of INCOME Statement (See Profit & Loss Stmt)

eg :- $\frac{6336.3 - 1617.4}{6336.3} = 0.7447$

We will be asked analysis : why is cost of goods sold higher ? Why this trend changed over the years ? etc

> Return on sales / Net Profit margin

$$= \frac{\text{Operating Net Income}}{\text{Net Sales}} = \frac{\text{Revenue} - \text{Expense}}{\text{Net Sales}}$$

> how much is a company earning from its sales
again, see Income statement

eg : $\frac{406.1}{6336.3} = 0.064$

This value is used to analyse the trend.

* > Return on assets :

$$= \frac{\text{Net Income}}{\text{Total Assets}}$$

eg : 406.1
3885.8

given the data in a table, put values
 to evaluate

> Return on equity :

(Looked by investors)

$$= \frac{\text{Net Income}}{\text{Shareholder's equity}}$$

* LIQUIDITY RATIOS

> Current ratio / Working Capital ratio

$$= \frac{\text{Current assets}}{\text{Current liabilities}} \quad (= 2:1 \text{ for any organization})$$

* For creditors expecting to be paid in next 12 months, look for HIGHER current ratios

→ generally accepted
 But, varies with the type of industry (e.g. fashion vs steel industry)

> Quick ratio / Acid test ratio

$$= \frac{\text{Current Assets} - \text{Inventory}}{\text{Current Liabilities}}$$

* Quick ratio should be compared b/w companies in the same industry

$$\begin{aligned} &\text{Gross Income} \\ &- \underline{\text{Operating Expense}} \\ &\quad \text{Operating Profit} \end{aligned}$$

* FINANCIAL RATIOS

- Earnings per share.

$$\frac{\text{Net Income} - \text{Dividends on Preferred Stock}}{\text{Average Outstanding Shares}}$$

- Price earnings ratio

$$\rightarrow = \frac{\text{Annual Dividends per share}}{\text{Price per share}}$$

- Dividend yield ratio

for long term investors
Relation b/w dividends per share and the market value of shares.

- Dividend payout ratio

for short term investors
How quickly do I pay back my dividends

$$\rightarrow = \frac{\text{Yearly dividend per share}}{\text{Earnings per share}} = \frac{\text{Dividends}}{\text{Net Income}}$$

CAPITAL Structure

COST OF CAPITAL

↓ owner's / shareholder's investment

- Ideal sources of financing: debt & equity
- Company's primary aim is to maximize its shareholder's value
- Reward shareholders with outstanding returns

↓
good company

* Interests, taxes, rates & Non Operating Expense

EBIDTA : Earning Before Interest Depreciation Taxes Amortization

classmate

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• Capital is obtained in three forms

Debt

Preferred Stock

Equity

→ Advantage:

1 No voting rights to anyone (they don't interfere)

divided on the basis of order of paying dividends (Priority to them)

Shareholder's share profit & loss

Debt
Short term

Preference
Stock Share

Long term

Debt Instruments
Bonds Debentures

Theory Only
only will come

* Weighted Average Cost of Capital (WACC)

* Why cost of debt is cheaper?

- We get rid of investor in terms of fixed amount

for compre
only

• k_d : interest rate on firm's new debt (before tax)

• $k_d(1-T)$: after tax component of debt

• k_p : component cost of preferred stock (internal equity)

• k_s : cost of common equity earned by retained earnings

• k_e : cost of external equity

• w_d, w_p, w_s, w_e : target weights of debt, preferred stock, RE (internal equity) & new common stock (external equity)

Only Debt is tax deductible (not preference, not equity) classmate

Cost: $r_d > r_s$

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Page _____

J.V. Juy

$$WACC = w_d r_d (1-T) + w_p r_p + w_s r_s$$

Type of Q:

one of
the terms
might
be missing

% of debt after tax cost of debt preferred stock % of preferred stock cost of common stock % of common equity

no P

- Preferred stock (P_p)
- Preferred dividend (D_p)

Component cost of preferred stock $r_{sp} = D_p / P_p$

$$r_{sp} = r_{RF} + RP = D_1 / P_0 + g = r_s$$

Req'd rate
of return

$\rightarrow r_{RF}$: risk free rate
 $\rightarrow RP$: risk premium
 $\rightarrow D_1 / P_0$: Dividend yield
 $\rightarrow g$: expected growth
 $\rightarrow r_s$: expected rate of return
 $\rightarrow r_s$: req'd rate of return

eg

You were hired as a consultant to ABC company, whose target capital structure is 40% debt, 10% preferred and 50% common equity. After tax cost of debt is 6%, cost of preferred is 7.5% and cost of RE is 13.25%. The firm will not be issuing any new stock. What is its WACC?

Ques:- Given :- $W_d = 40\%$, $k_d = 8\%$,
 $W_p = 10\%$, $k_p = 7.5\%$,
 $W_c = 50\%$, $k_s = 13.25\%$

Weights Costs

$$\therefore WACC = W_d k_d (1-T) + W_p k_p + W_c k_s$$
$$\Rightarrow WACC = 9.78\%$$

ANALYSE TRANSACTIONS.

- * OS : Over Statement
- US : Under Statement
- NE : No Effect

eg ① Given a trial balance. Depreciation of equipment was not included.

Where will it have effect?

Solⁿ : Balance sheet - OS [long term assets are over stated]
Income Stmt - OS

eg ② Not accounting interest received (due to marketable securities) Impact?

Solⁿ Balance Sheet - US
Income Stmt - US
(Breakup → Capital - NE
→ RE - US)

eg ③ Services provided

↳ Uncollected & remain unrecorded
↳ Balance Sheet (A/c receivable) - US
↳ Income Stmt - US

↳ Collected but remain unrecorded

↳ Balance sheet (cash) - US
↳ Income Stmt - US

eg ④ Mortgage (Interest Payable) - not mentioned

↳ Assets - OS ↳ Balance Sheet - NE
↳ Liabilities - US ↳ Income Stmt - NE

- * When you can't find probability \Rightarrow Uncertainty
- * Standalone risk: Investment on only one asset

classmate

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RISK AND RATE OF RETURN

- * High returns \Rightarrow high risk

* Investment Alternatives

<u>Economy</u>	<u>Prob.</u>	<u>T-Bill</u>	<u>HT</u>	<u>Gilt</u>	<u>USR</u>	<u>MP</u>
Recession	0.1	5.5%	-27%	27%	6%	-17%
Slow	0.2	5.5%	-7%	13%	-14%	-3%
Normal	0.4	5.5%	15%	0%	3%	10%
Strong	0.2	5.5%	30%	-11%	41%	25%
Boom	0.1	5.5%	45%	-21%	26%	38%

Above is an investment split into 5 situations. See who has higher risk?

Idea: Find rate of return

$$\sum_{i=1}^N r_i P_i$$

• \hat{r} = expected rate of return

$$\frac{\text{Dividend} + P_E - P_B}{P_B} ; P_E: \text{Price ending}$$

P_B: Price beginning

• Standalone risk: Single

• Portfolio risk: Combination of 2 or more.

* Ways to avoid RISK:

1) Hedging

2) Portfolio \rightarrow Business Risk & Market risk.

3) Insurance

4) Diversification

After finding \hat{r} for (1) - (5), we find:

HT (12.4%), Market (10.5%), USR (9.8%),

T-bill (5.5%), Gilt (1%)

* Higher the rate of return \rightarrow better (but more risk)

eg: A & B
both with low risk, but diff^t rate of return. Then, VARIANCE is useful

* Standard Deviation & Variance

- ✓ Importance

* Note:

✓ Risk is omnipresent

✓ personality of people matters

 ↳ I can't take much risk : see low rate of return

 ↳ I don't mind taking risk : see high rate of return

<u>eg</u>	<u>Stock</u>	<u>Expected Returns</u>	<u>Investments</u>
-----------	--------------	-------------------------	--------------------

AA	31.2 %	\$ 190,000
BB	24.0 %	\$ 350,000
CC	18.6 %	\$ 200,000
DD	11.9 %	\$ 500,000

Find: expected rate of return

Idea: Add all the investments (= \$1,240,000)

Take percentage of those investments

$$\frac{31.2}{100} (1240,000), \frac{24}{100} (1240,000)$$

• Standard deviation \propto Risk

Economic Condition	Probability	Returns of VCC Ltd	Returns of LCC Ltd
--------------------	-------------	--------------------	--------------------

High Growth	0.3	100	150
Low Growth	0.4	110	130
Stagnation	0.2	120	90
Recession	0.1	140	60

Which of the two companies is risky investment?

KNOW • Define: Risk free
Risk Premium
Risk Market

3 Simp:

classmate

Date _____

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Idea :- VCC Ltd.

Economic Condition (P)	Return (R)	$\bar{R} = P \times R \left[\frac{\sum(R - \bar{R})}{\sum(R - \bar{R})^2} \right] \left[\frac{\sum(R - \bar{R})^2}{P \sum(R - \bar{R})^2} \right]$
High Growth	0.3	100
Low Growth	0.4	110
Stagnation	0.2	120
Recession	0.1	140
		112

$$\text{Variance}(V) = 136$$

Expected Return = 112%.

Risk = Standard deviation = $\sqrt{V} = \sqrt{136} = 11.66\%$.

Why, LCC Ltd :- Expected Rate = 121%.

$$\text{Risk} = \text{Std. Deviation} = \sqrt{V} = \sqrt{849} = 29.14\%$$

Observation :-

Risk : LCC > VCC

Investor chooses accordingly

• RISK AVERSION

- Don't want to take risk (they want/require higher rate of return to take risk)

○ RISK PREMIUM

- Diff b/w return on a risky asset and a risk free asset, which serves as compensation for investors to hold riskier securities.

→ Investor says: I'm taking extra risk → give me premium

Not for compre.

TALK

LEGAL ASPECTS OF SETTING UP A BUSINESS IN UNITED ARAB EMIRATES.

(Consultant : Adam Consulting)

* Overview

UAE Companies Law

↳ Introduced by virtue of
Federal Law no. 8 in 1984

* 7 types of legal entities :-

① Main : LLC.

* Category of Licenses

1) Commercial license : Trade locally.

2) Professional license : Provide service locally

3) Industrial license : Produce locally

4) To establish branch office / foreign company.

* Jurisdiction

> Mainland Company (eg: anything in Sheik Zayed Road)

> Free Zone Company (eg: Academic city, Knowledge Village)

> Offshore Company

MAINLAND

Ownership :-

Commercial

Expatriate 49% max

UAE National 51% min.

Industrial

same as commercial

Professional

Expatriate : 100%

Branch / Representative

Parent Company

FREE ZONE

→ All 100% owned by Expatriates

↳ i.e., don't share with UAE nationals

→ 3 trade barriers

OFFSHORE

→ People looking for international trade

- Currently : 37 free zone jurisdictions.
- : 7 mainland jurisdictions (all 7 emirates)
- : 4 offshore jurisdictions

★ PROTECTION OF BUSINESS.

- Intellectual Property

↳ In UAE : whoever is first to get trademark, is the owner.

- Insurance and Professional Indemnity

- Minimizing Liabilities

↳ real estate brokerage : can only be done by Emiratis

↳ Partner with UAE nationals : liabilities decrease.

- Subsidiaries

* Shadija law : wealth gets transferred to family

- Control and Brand Reputation

- For mainland & free zone companies, information about owners and shareholders is publicly available.

Investment in two or more assets

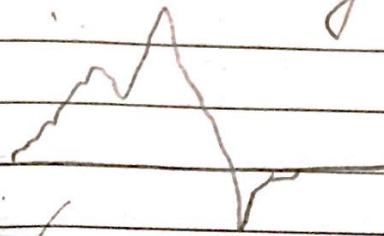
8

PORTFOLIO RISK

- Diversifiable Risk + Market Risk
- Portfolio Risk $\propto \frac{1}{\sqrt{\text{No. of Stocks}}}$

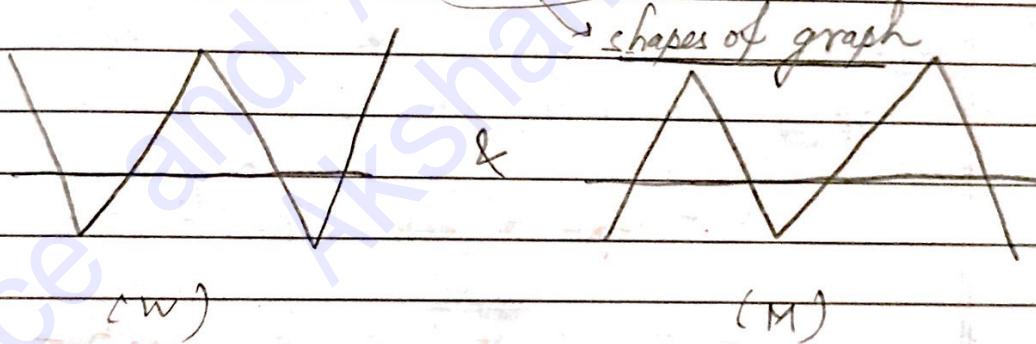
- WW Approach : + very correlated
- WM Approach : - very correlated

eg :- If I have a graph like :-

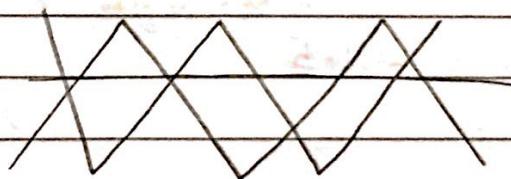


eg. Given a scenario. kind of ques : Would you be interest (to invest in WW Approach stock ?

combination of 2 : (W & M)



=>



WM
Approach
(calculated from 8)

• Market Risk (β) beta

Keeps track of movement of stock alongwith market conditions

$b = 1$ Ideal

<1 Less Risky

>1 Higher Risk

8

Capital Asset Pricing Model (CAPM) Approach

eqn :-

$$r_s = r_{RF} + (RP_M) b_i$$

$$= r_{RF} + (r_M - r_{RF}) b_i$$

→ r_s : Regd rate of return on stock i,
 → r_{RF} : Risk free
 → RP_M : Market risk premium

- Q. Risk free rate of return of stock X is 4.3%, expected return on market is 15.7% & regd rate of return is 21.5%. What is beta (b)

$$r_s = r_{RF} + (r_M - r_{RF}) b$$

$$\Rightarrow b = \frac{r_s - r_{RF}}{r_M - r_{RF}} = \frac{21.5 - 4.3}{15.7 - 4.3} = 1.5$$

$$\Rightarrow b = 1.5$$

* Coefficient of variation = $\frac{\text{Std. deviation}}{\text{Expected return}} = \frac{\sigma}{\bar{r}}$

WORKING CAPITAL

- Capital used for general & day to day activities.
- Originated with Yankee Peddler
- Includes management of what I have, how much I will require in future and so, how do I plan my expenses

Q) Which is more beneficial?

Merchandise on credit → better (no interest)

Merchandise borrowed from bank → has interest payable also

- Working capital measures liquidity of the company

Gross Working Capital

Net Working Capital

$$* NWC = \text{Current Assets} - \text{Payables} + \text{Accruals}$$

• Cash conversion cycle

↳ short : eg: grocery

↳ long : eg: automobile industry

Asset holding

↳ More : eg: hotel industry (investment in fixed assets)

↳ less : eg: food industry

- Current Asset Investment Policies
 - Restricted (lean and mean)
 - Moderate
 - Relaxed / Liberal policy

- Current Asset Financing Policy

Primary sources: bank loans, credit from suppliers, accrued liabilities, long term debt, common equity

- * Cash Conversion Cycle (CCC)

Length of time b/w paying for working capital & receiving / collecting cash from sales of working capital

- Operating Cycle : Inventory period + A/c receivable period
- Cash Operating Cycle : Operating - A/c payable period

→ Divided in 3 periods :

- Inventory conversion period (ICP)

e.g.: fashion industry — winter comes, change material (related with when merchandise was sold)

- Average collection period (ACP)

- how much time you get back

- Payables deferral period (PDP)

- length of time supplier give to corporate to pay back its purchases.

V. Imp

$$\Rightarrow * \text{ CCC} = \text{ICP} + \text{ACP} - \text{PDP}$$

eg Xavier Ltd for year end 2013

Income Statement (AED in 0000)

Sales	80	
COGS	56	
Inventory	(Beginning 9, Ending 12)	
A/c receivable	(Beg 12, End 16)	{ Take Average
A/c payable	(Beg 7 - End 10)	{ $\frac{(Beg + Ending)}{2}$

Formulae :

$$ICP = \frac{\text{Inventory}}{\text{COGS per day}} = \frac{12+16}{56/365} = 68.4375$$

$$ACP = \frac{\text{Receivables}}{\text{Annual sales / 365}} = \frac{12+16}{80/365} = 63.875$$

$$\begin{aligned} PDP &= \frac{\text{Payables}}{\text{Purchases per day}} = \frac{12+16}{56/365} = 63.875 \\ &= \frac{\text{Payables}}{\text{COGS / 365}} \end{aligned}$$

$$\Rightarrow ICP = 68.4375$$

$$ACP = 63.875$$

$$PDP = 55.4017857$$

$$\Rightarrow CCC = ICP + ACP - PDP$$

$$CCC = 76.9107143$$

CASH FLOW STATEMENT.

↳ Tells liquidity & solvency of a company.
↳ long term liability

Note :-

- Equipment has depreciation associated with it
(done when we made financial statements)
- Assets like PATENTS & COPYRIGHTS also get depreciated but, the term is AMORTIZATION*

Current Asset

Permanent

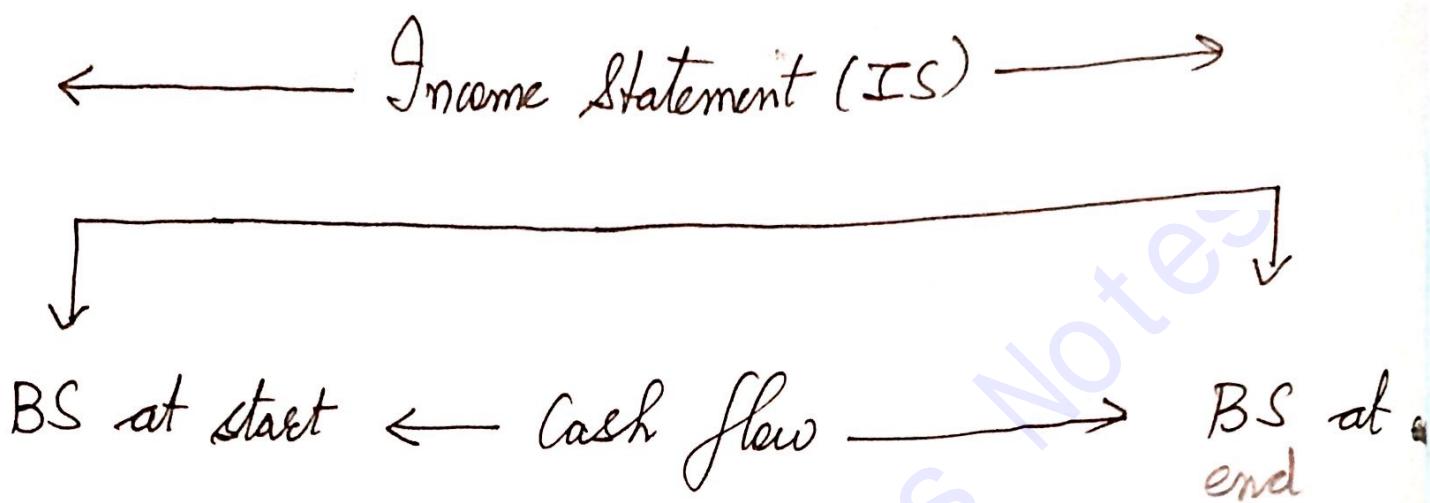
Temporary

- To meet any temporary needs of, some assets are allocated.

* Importance of Cash Flow Statement

- A conjunction between income statement and balance sheet
- Essential input for economic decision models.
- Reflects total changes of cash position in the organization.

* Relationship with BS & IS



* General Idea :

Note where cash is going.

* Types of Activities

OPERATING

* Income Statement *

- like : payment to suppliers, employees, taxes, income tax ; receipts from fees, sale of goods etc and rendering services etc.

INVESTING

- Fixed assets (investment done in these)

- Payments of interest & dividends (these days taken as operating)
- Receipts from bank loans , payment of stocks.

FINANCING

- like, loans taken from bank.

- Shareholder's Equity and Liabilities

* Note :
Cash flow statement = Operating + Investing + Financing

Inflow $\xrightarrow{\text{Notation}}$ Operating
Outflow $\xrightarrow{\text{Notation}}$ (Operating)

[Put Brackets to denote
outflow]

\rightarrow —.

* Note :

Deferred : Delayed

Accrued : Accumulated

\rightarrow —.

* Methods for writing Cash Flow Statement

Direct

Indirect

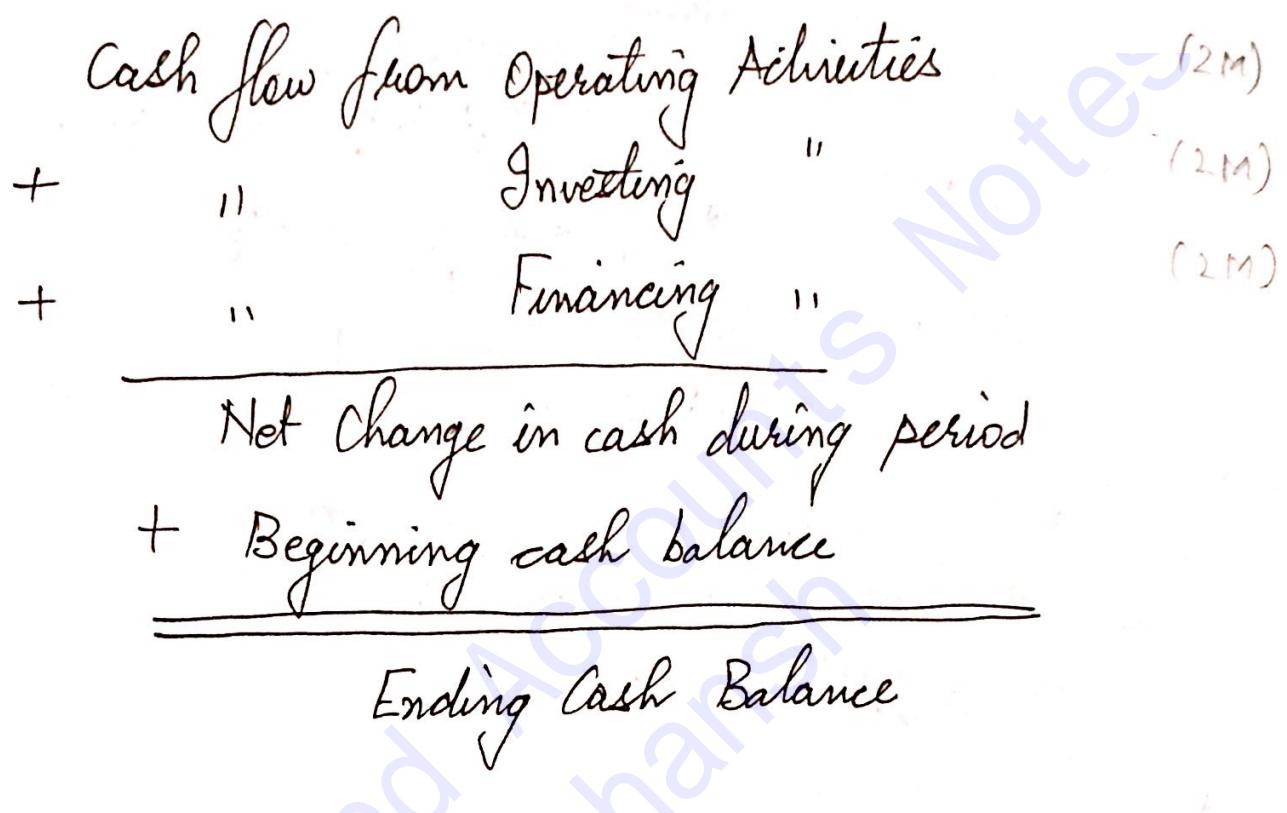
(more detailed :
considering change
from one account
to the other)

* Note :

\uparrow A/c Receivable \Rightarrow \uparrow Revenue \Rightarrow \uparrow Sale on credit
 \downarrow Inventory \Rightarrow \uparrow Sale of Goods

\uparrow Inventory \Rightarrow \downarrow Cash or \uparrow in credit
 \downarrow A/c receivable \Rightarrow \uparrow Cash

* FORMAT & STRUCTURE: Cash flow Statement



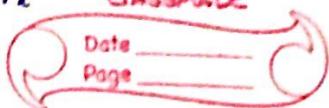
Q. Use this info. to calculate the amounts to report on the CF statement for investing activities:

1) Beginning plant assets	\$ 76,000
2) Beginning accumulated depreciation	5,200
3) Depreciation for the year	1,300
4) Purchases of new assets	4,200
5) Ending new plant assets	72,850
6) Loss of sale on plant assets	150

Sol'n: Idea: Prepare investing activities
 \Rightarrow Inflows - Outflows

Note: See the format & activities in CF statement
(Direct & Indirect) classmate

↳ SLIDES



We are given beginning and ending "net plant assets".
So, we can say,

$$\begin{aligned} \text{Beginning plant asset} + \text{Purchase of new asset} - \text{Sales} \\ = \text{Ending net plant asset} \end{aligned}$$

$$\Rightarrow 76,000 + 4,200 - \text{Sales} = 72,850$$

$$\text{Sales} = 7350$$

Now, reduce value of accumulated depreciation [^{Or,} reduce it directly from 76000]

$$\Rightarrow 7350 - \underline{\underline{5200}}$$

$$= 2150$$

Reduce Depreciation expense from this

$$= 2150 - \underline{\underline{1300}}$$

∴ Book value of plant = 850.
assets sold

Now,

As the assets were sold at loss, the cash

$$\text{received from sale} = 850 - \underline{\underline{150}}$$

$$= \underline{\underline{700}}$$

(loss \Rightarrow subtract 150)
(gain \Rightarrow add 150)

Notes

• HISTORICAL COST

The cost at which equipment was purchased

• BOOK VALUE

What is its ~~new~~ value after depreciation is included

• MARKET VALUE

What is its value when sold

Type of Ques. for Compre.

* Note: Solve an accounting question.

Use finance to comment on results.

DIRECT METHOD

Q. Prepare Cash Flow Statement

Idea : Diff. in CF statement over the years,
is the answer.

The following info is available for Zenith Co ended
Dec 31, 2011. Its cash & cash equivalents on
Jan 1st 20,000 while closing cash balance is on
Dec 31st is \$ 55,000.
(\Rightarrow Ans = $55000 - 20000$)

- ① The company issued bonds payable for \$100,000 cash.
- ② Cash received from sales to customers \$ 870,000
- ③ Suppliers and employees were paid \$ 764,000 cash during the year.
- ④ Marketable securities worth \$ 45000 were sold for a loss of 5000
- ⑤ Borrowed \$ 45000 by issuing short term notes payable to banks
- ⑥ Paid income tax \$ 38,000
- ⑦ Loan collections during the year \$ 12,000

What has to be done?

Given transactions \rightarrow see the type of activity & tell inflow or outflow of cash
 $\S () \Rightarrow$ outflow

Operating	Investing	Financing
Inflow	Outflow	Inflow
② 870,000	③ (764,000)	① 100,000
⑥ (38,000)	④ 40,000	⑤ 45,000
	⑦ 12,000	

can be financing activity also.

⑧ Interest and dividends received from external investments during the year amounted to \$10,000.

Operating		Investing		Financing	
In	Out	In	Out	In	Out
		(⑧) 10,000			

→ can be in operating / financing also

(Just make sure inflow, outflow is right)

⑨ Repaid \$5000 due on short term loans

⑨ (\$5000)

⑩ Paid 28000 interests on loans borrowed

⑩ (28000)

⑪ Plant assets having a book value of 50000 were sold for a profit of 25000.

⑪ 75000

⑫ Cash loaned to borrowers 17000 → I'm giving loan i.e.,
⑫ (17000) → I'll get interest

⑬ Company purchased plant assets and paid 160,000 for it
⑬ (160,000)

⑭ Cash paid for purchase of marketable securities 65000
⑭ (65000)

⑮ Cash dividends declared & paid to stockholders 40000
⑮ (40000)

⑯ Issued 1000 shares with par value \$10, capital stock for cash at a price of \$50 per share
⑯ 50,000

New, Do, Inflows - Outflows

$$= 1,202,000 - 1,167,000$$

= \$35,000 (Net change in cash during period)

+ \$20,000 (Beginning cash balance)

= \$55,000 (Ending Cash Balance)

Indirect method: Best method
Followed everywhere
Easiest

classmate

Date _____
Page _____

★ INDIRECT METHOD

Add when $\exists \rightarrow$ asset
 \uparrow in cash or \uparrow in liability

Subtract

\downarrow in cash

Net Income

Depreciation

+ \downarrow in A/c receivable

\downarrow in inventory

\downarrow in prepaid expense

\uparrow in payable

\uparrow in deferred taxes

Loss in disposal

\uparrow in A/c receivable

\uparrow in inventory

- \uparrow in prepaid expense

\downarrow in payables

\downarrow in deferred tax

Net cash provided by
or used in operating activities

Gain in disposal

Cash payment for purchases

Net
Cash flow
= from
Operating
Activities

→ doesn't include
notes payable, short term
borrowings current posn &
of long term debt

KOSINSKI MANUFACTURING COMPANY

Income Statement

For the year ended Dec 31, 2012

(000's) (000's)

6583

Sale Revenue

Operating expenses (excluding depreciation) 4920

880

5800

Depreciation expense

Income before income tax

783

Income tax expense

353

Net Income

430

Included in operating expense is \$24000 less resulting
from sale of machinery for 270,000 cash.

Machinery was purchased at a cost 750,000.

The following balances are reported on Kosinski's comparative balance sheets at Dec 31

KOSINSKI MANUFACTURING COMPANY
Comparative Balance Sheets (partial)

	2012 (000s)	2011 (000s)
Cash	672	130
A/c receivable	775	610
Inventory	834	867
A/c payable	521	501

Now, Make CF statement using indirect method

Solⁿ Idea : See Net Income from Income Stmt = 430,000
 Add Depreciation + 880,000
 Add loss + 24,000
 Deduct ↑ in A/c receivable (775000 - 610000)
 Add ↓ in inventory + 33,000
 Add ↑ in A/c payable + 20000
 ↴ 521000 - 501000

Deduct income tax expense (353,000)

So, cash provided by operating activities = 430,000

880000
+ 24000
- 165000
+ 33000
+ 20000
792,000

⇒ Cash from Operating Activities = 1,222,000

Indirect Method Format for Making CF Statement

classmate

Date _____
Page _____

Note: The question does not give the complete balance sheet. So, here, all activities mentioned are Operating Activities. But, in general, investing & financing activities can also be present. Then, they have to be included.

KOSINSKI MANUFACTURING COMPANY

Cash Flow from Operating Activities Indirect Method

Net Income \$ 430,000

Adjustment:

Depreciation 880,000
Loss 24,000

Increase in A/c receivable (165,000)

Decrease in inventory 33,000

Increase in A/c payable 20,000

Net Cash Flow from Operating Activities 1,222,000

Note: Format of Investing & Financing Activity (Indirect)
XYZ Comp.

Cash Flow From Investment Activities

Indirect Method

Cash from sale of land XXXX

- - - . XXX

- - - .

Cash flow from Investing Activity XXXX

XYZ Company

Cash Flow from Financing Activities

Indirect Method

Cash dividend XXX

- - - . XXX

Cash flow from Financing Activity XXXX

used to see
increase/decrease

B. Prepare CF Statement (5-6 Marks)

INCOME STATEMENT

	2006	2005
Revenues	191,400	182,600
Operating Expenses:		
Depreciation	26,400	26,400
Fuel	77,000	46,200
Driver's salaries	44,000	35,200
Tax and licences	22,000	17,600
Rentals	30,800	19,800
Miscellaneous	<u>2,200</u>	<u>1,100</u>
Income (loss)	<u>(11,000)</u>	<u>36,300</u>

BALANCE SHEET

	12/31/2006	12/31/2005
Cash	22,000	4,400
A/c receivable	8,800	26,400
Net fixed assets	<u>198,000</u>	<u>224,400</u>
Total assets	<u>228,800</u>	<u>225,200</u>
A/c payable	30,800	22,000
Accrued salaries	8,800	5,500
Other accruals	3,300	1,100
Long term debt	100,100	129,800
Capital, capital	85,800	<u>96,800</u>
Total liabilities and Capital	<u>\$228,800</u>	<u>\$225,200</u>

use of 2006

Soln: See the net income from income statement = (11,000)
Add depreciation to this = + 26,400.

Now, add/deduct changes in balance sheet to this
to get final cash flow due to operating activities.

(Note: Final answer = 22,000 - (4,400 = 17,600))

XYZ Company

Cash flow Statement (---to---)

Operating Activities

Net Income \$ (11,000)

Adjustments

Depreciation	26400
Decrease in A/c receivable	17,600
Increase in A/c payable	8,800
Increase in accrued salaries	3300
Increase in other accruals	2200

Investing Activities

Cash Flow from Investing activities NIL

Financing Activities

Decrease in long term debt (29700)

Net Increase in cash 17,600

Beginning cash balance 4400

Ending cash balance 22000 17,600

Revisit : CAPITAL BUDGETING

* Net Present Value (NPV)

$$NPV = \sum_{t=1}^n \frac{CF_t}{(1+r)^t} - CF_0$$

Q. Identify the amount and time period of each cash flow associated with a potential investment

- 1) Initial cash outlay : \$ 70,000
- 2) Year 1-4 net cash savings : \$ 21,000 per year
- 3) Year 5 net cash savings : \$ 26,000
- 4) Req'd rate of return : 12 %.

Solⁿ Cash outflow : (70000)

Cash inflow : 21,000 Yr 1

21,000 Yr 2

21,000 Yr 3

21,000 Yr 4

21000 26,000 Yr 5

$$NPV = \left\{ \frac{CF_{1st \ yr \ inflow}}{(1+12\%)^1} + \frac{CF_{2nd \ yr \ inflow}}{(1+12\%)^2} \right. \\ \left. + \frac{CF_3}{(1+0.12)^3} + \frac{CF_4}{(1+0.12)^4} + \frac{26000}{(1+0.12)^5} \right\} \\ - 70,000$$

$$\Rightarrow NPV = \left[18750 + 16741.0714 + 14947.3852 \right. \\ \left. + 13345.87965 + 14753.098 \right] \\ - 70,000 \\ = 78537.43 - 70,000 \\ \Rightarrow NPV = 8,537.43$$

Q2) With different interest rates for every year.

Given:-

Cash Outflow = (12,000)

Cash Inflow	Rate	
4000	14%	Y _r 1
5000	15%	Y _r 2
7000	16%	Y _r 3
6000	18%	Y _r 4
5000	20%	Y _r 5

Find NPV

$$NPV = \frac{CF_1}{(1+0.14)} + \frac{CF_2}{(1+0.14)(1+0.15)} \\ + \frac{CF_3}{(1+0.14)(1+0.15)(1+0.16)} \\ + \frac{CF_4}{(1+0.14)(1+0.15)(1+0.16)(1+0.18)} \\ + \frac{CF_5}{(1+0.14)(1+0.15)(1+0.16)(1+0.18)(1+0.20)} \\ - 12,000$$

$$\begin{aligned}
 \Rightarrow NPV &= \frac{4000}{1.14} + \frac{5000}{(1.14)(1.15)} + \frac{7000}{(1.14)(1.15)(1.16)} \\
 &\quad + \frac{6000}{(1.14)(1.15)(1.16)(1.18)} + \frac{5000}{(1.14)(1.15)(1.16)(1.18)} \\
 &\quad - 12000 \\
 &= 3508.77193 + 3813.882 + 4602.9616 \\
 &\quad + 3343.555 + 2321.913 \\
 &\quad - 12000 \\
 \Rightarrow NPV &= 5591.08353.
 \end{aligned}$$

Note :- How it comes in exam?

Q : Story - - - - - just see the interest value from here.

Year	Project 1	Project 2
1	Value 1a	Value 1b
2	Value 2a	Value 2b
:	:	:
n	Value na	Value nb

See them and find similarly

★ IRR (Internal Rate of Return)

e.g.: Calculate IRR.

Year	Cash flows
0	(100,000)
1	30,000
2	30,000
3	40,000
4	45,000

* If asked

→ 14% to 18%,
find for 14%, 15%,

Rate of return, $R = 15\%$ to 16% . $16\%, 17\%$
and 18%

Ans: For $R = 15\%$,

$$\text{IRR} = (100,802)$$

For $R = 16\%$.

$$\text{IRR} = (98,641)$$

Soln: Idea:- There are sequence of steps that need to be followed

Now,

Step 1) find NPV with $R = 15\%$ initially.

$$\begin{aligned} \text{NPV} &= \left[\frac{30000}{(1+0.15)^1} + \frac{30000}{(1+0.15)^2} + \frac{40000}{(1+0.15)^3} \right. \\ &\quad \left. + \frac{45000}{(1+0.15)^4} \right] \\ &\quad + (100,000) \end{aligned}$$

$$\begin{aligned} &= [26086.95 + 22684.31 + 26300.64 \\ &\quad + 25728.89] \\ &\quad + (100,000) \end{aligned}$$

Note + (value) = - Value

classmate

Date _____

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> outflow.

$$\Rightarrow NPV |_{R=15\%} = 100800.79 - 100,000.$$

$$\Rightarrow NPV |_{R=15\%} = 800.79$$

[Similarly, find NPV for $R = 16\%$.]

$$NPV |_{R=16\%} = 1359$$

Step 2) Sum absolute values $|NPV|_{15\%} + |NPV|_{16\%}$

$$= 802 + 1359 = 2161$$

S3) Calculate ratio of NPV of smaller discount rate, identified in Step 1 to the sum obtained in step 2.

$$\Rightarrow \frac{802}{2161} = 0.37$$

S4) Add the no. obtained in S3 to the smaller discount rate

$$15 + 0.37 = 15.37 \%$$

At this rate, $NPV = 0$.

Put in formula

Thus, IRR, calculated in this manner is very close approximation to true internal rate of return.

General Idea :-

If $IRR > \text{Cost of Capital}$: Accept Project

$IRR < \text{Cost of Capital}$: Reject Project

will be given in
Question

8

NON DISCOUNTING CRITERIA

Payback Period Method Accounting Rate of Return
(ARR)

e.g. Find ARR.

Given :-

Year	Book value of investment	Income
1	100.00	14.00
2	80.00	17.5
3	65.00	20.12
4	53.75	22.09
5	45.31	23.57

$$ARR = 28.31\%$$

$$ARR = \frac{\text{Avg of Income}}{\text{Avg of Investment}}$$

$$= \frac{14 + 17.5 + 20.12 + 22.09 + 23.57}{5}$$

$$= \frac{100 + 80 + 65 + 53.75 + 45.31}{5}$$

$$\Rightarrow ARR = 28.31\%$$

eg Find Payback Period

Yr	Investment
0	(100,000)
1	30,000
2	40,000
3	20,000
4	25,000
5	30,000

Idea : I invested 100,000 initially I want to see in how much time I will get my investment back.

$$\text{Yr } 1 (30,000) + \text{Yr } 2 (40,000) + \text{Yr } 3 (20,000) \\ = 90,000$$

I need 10,000 more to cover my initial investment
So, mid of 4th year will give me 10,000.

$$\text{So, Total Payback Period} = 3 + \frac{10,000}{25,000}$$

$$= 3.4 \text{ years}$$

Ans

* Note :

Sales done on accounts \Rightarrow On credit



A/c receivable

\hookrightarrow If we are not get cash back (or some %age)



Bad Debt

\hookrightarrow Credit A/c receivable] when we close
Debit Bad Debt Expense] Balance sheet

end of course

Merchandising activity { Material + Value addition → Selling }

classmate

Date _____
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2-3 Marks → Mostly abbreviations

INDIAN FINANCIAL SYSTEM

S.

After 1947 : See details of Post Independence era.

- Around 1950s : Constitution comes
RBI (Reserve Bank of India) comes

[Read : Diff. b/w cooperative bank, merchandising bank & investment bank]

→ New Economic Policy

- NEP : Promotes private sector business, banks
 - ↳ 3 types of banks : A, B, C

Run by S Housing, ICICI → Promoting Industrial sector
govt. I Cooperative → Promoting Agricultural sector

[Read : Diff b/w current & savings account
no interest got → gets interest]

- 1990s : Financial Liberalization

↳ Concept of Universal Banking came

(All types of services came in for every bank)
(Foreign banks could come)

- FERA (Foreign Exchange Regulation Act)

↳ Say of Central Bank

↳ SEBI comes (Stock Exchange Board of India)

↳ Herd Behavior : fall ⇒ sell shares by everyone

[Read : Diff b/w fiscal policy & monetary policy]